

## City of Newark

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Title:	ECONOMIC A FOREGIVENI THE REVISE AMENDED A NEWARK LO FUNDING FC	AND HOUSI ESS PROGE D GENERAL ND SUPPLE AN FORGIV PR ELIGIBLE VENESS PI	NG D RAM ORI MEN EMEN E FAC ROGI	DEVELOPMENT, FOR ELIGIBLE F DINANCES OF T ITED, TO: (I) REI SS PROGRAM F CADE IMPROVEN	STRATION, CHAPTER 10, DEPARTMENT OF SUBSECTION 7, LIVE NEWARK LOAN ACADE IMPROVEMENTS OR RENOVATIONS OF THE CITY OF NEWARK, NEW JERSEY, 2000, AS NEW AND INCREASE THE BENEFITS OF THE LIVE OR ADVANCING CLOSING COSTS OR PROVIDING MENTS; AND (II) DISCONTINUE THE LIVE NEWARK NCING COSTS OR PROVIDING FUNDING FOR

PUBLIC HEARING TO BE HELD ON APRIL 27, 2021

#### Sponsors:

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Date	Ver.	Action By	Action	Result
4/27/2021	1	Municipal Council	Close on Public Hearing and Adopt	Pass
4/21/2021	1	Municipal Council	Maintained on Public Hearing and Deferred	Pass
4/13/2021	1	Municipal Council	Advance and Adopt on First Reading as 6F-	Pass

AN ORDINANCE AMENDING TITLE 2, ADMINISTRATION, CHAPTER 10, DEPARTMENT OF ECONOMIC AND HOUSING DEVELOPMENT, SUBSECTION 7, LIVE NEWARK LOAN FOREGIVENESS PROGRAM FOR ELIGIBLE FACADE IMPROVEMENTS OR RENOVATIONS OF THE REVISED GENERAL ORDINANCES OF THE CITY OF NEWARK, NEW JERSEY, 2000, AS AMENDED AND SUPPLEMENTED, TO: (I) RENEW AND INCREASE THE BENEFITS OF THE LIVE NEWARK LOAN FORGIVENESS PROGRAM FOR ADVANCING CLOSING COSTS OR PROVIDING FUNDING FOR ELIGIBLE FACADE IMPROVEMENTS; AND (II) DISCONTINUE THE LIVE NEWARK LOAN FORGIVENESS PROGRAM FOR ADVANCING COSTS OR PROVIDING FUNDING FOR ELIGIBLE RENOVATIONS.

#### PUBLIC HEARING TO BE HELD ON APRIL 27, 2021

**WHEREAS,** the Local Redevelopment and Housing Law, <u>N.J.S.A.</u> 40A:12A-1, <u>et seq</u>., as amended supplemented (the "Act"), authorizes municipalities to participate in the redevelopment and improvement of areas that are in need of redevelopment or rehabilitation; and

**WHEREAS,** in order to stimulate the reinvigoration of the City of Newark (the "City"), by Resolution 7Rdo(AS) adopted on June 15, 2005, designated the entire City as an area in need of rehabilitation pursuant to the Act; and

**WHEREAS,** the City, in order to stimulate redevelopment, rehabilitation, and conservation and for the general improvement of the City, has adopted Redevelopment. Plans for each of its five (5) Wards which, collectively, cover the entire City, as follows:

- (i) Third Amendment to the North Ward Redevelopment Plan, adopted on August 17, 2005, by Ordinance 6S+Fa(S);
- (ii) First Amendment to the Central Ward Redevelopment Plan, adopted on August 17, 2005 by Ordinance 6S+Fe(S);
- (iii) First Amendment to the East Ward Redevelopment Plan, adopted on September 21, 2005, by Ordinance 6S+Fe;
- (iv) Third Amendment to the South Ward Redevelopment Plan, adopted on August 17, 2005 by Ordinance 6S+Fd(S); and
- (v) Second Amendment to the West Ward Redevelopment Plan, on adopted August 17, 2005 by Ordinance 6S+Fc(S); and

WHEREAS, the City has broad powers under the Act to implement and assist in the implementation of redevelopment projects and in accordance with <u>N.J.S.A.</u> 40 A:12A-8(f), a municipality may "provide for extension of credit, or making of loans, to redevelopers to finance any project or redevelopment work, or upon a finding that the project or redevelopment work would not be undertaken but for the provision of financial assistance, or would not be undertaken in its intended scope without the provision of financial assistance, provide as part of an arrangement or contract for capital grants to redevelopers;" and

**WHEREAS,** the HOME Investment Partnerships Program (42 U.S.C. Sec. 12722 <u>et seq.</u>; 24 C.F.R. Part 92) (the "HOME Program"), provides funding for affordable housing activities which support a wide range of rental and homeownership housing programs that benefit low-income households with the goal of increasing the supply of affordable housing to low-income households; and

**WHEREAS,** the HOME Program provides the City with a great deal of flexibility to design direct homebuyer assistance programs to meet the needs of its communities and to advance neighborhood revitalization goals; and

**WHEREAS,** the HOME Program allows the City to fund a direct closing costs assistance program and a facade improvement program as described herein and such programs are eligible uses of HOME funds under the HOME Program; and

**WHEREAS,** the City has found that homeownership is the cornerstone of the American dream which provides important community benefits, including greater incentives for maintaining and improving properties and for civic engagement; and

WHEREAS, the continued existence of privately owned properties which are in material disrepair on the exterior could create public health, crime and quality of life concerns for both residents and adjoining businesses, and has the potential to negatively impact the overall reinvigoration of the City; and

**WHEREAS,** the City finds that there continues to be projects and such redevelopment work to be implemented upon residential properties within the City of Newark which would not be undertaken but for the provision of financial assistance; and

WHEREAS, consistent with the goals and objectives of the HOME Program and the Act, the City wishes to continue to provide incentives for homeownership as well as the improvement of residential facilities and to assist in the implementation of redevelopment initiatives which will not only reinvigorate, revitalize, rehabilitate and improve the City's neighborhoods but also improve the overall quality of life of the citizens of the City throughout; and

WHEREAS, in order to facilitate its affordable housing needs and redevelopment goals, the City, acting through the City's Department of Economic and Housing Development (the "Department"), intends to renew and implement two (2) distinct programs offering the following to eligible applicants in the form of interest-free, forgivable loans: (i) up to \$10,000.00 for Eligible Closing Costs for the purchase of a home ("Closing Costs Program"); or (ii) up to \$20,000.00 for Eligible Facade Improvements ("Facade Improvement Program"), all upon properties that are utilized as the primary residences of the applicants ("Primary Residence"), subject to the terms herein (collectively, the "Live Newark Loan Forgiveness Program"); and

**WHEREAS,** the City finds that the Renovations Program which offered up to \$25,000.00 to eligible applicants for eligible renovations to their Primary Residence should be terminated and discontinued effective immediately; and

**WHEREAS,** the City deems it necessary and convenient to renew and continue the Live Newark Loan Forgiveness Program in order to continue to advance its affordable housing needs and redevelopment objectives throughout the City; and

**WHEREAS,** the goals of the Closing Costs Program are to incentivize homeownership and stabilize, upgrade and promote the advancement of the various neighborhoods within the City which, in turn, is intended to arrest and reverse any deteriorating conditions; and

**WHEREAS,** the goals of the Facade Improvement Program are to create a sense of pride of ownership and preserve or increase the value of residential properties within the City by providing funding for certain repairs and improvements to the exteriors of the homes; and

**WHEREAS,** the City also seeks to further its sustainability goals under the Facade Improvement Program by encouraging the creation of energy-efficient homes; and

WHEREAS, the City shall make the above funds available to eligible individuals who apply for them, on a first-come, first-served basis after all required documentation has been submitted, subject to certain prioritization as set forth herein, and are approved by the Department of Economic and Housing Development in the form of a five (5) year loan (the "Loan") secured by a Mortgage to be executed and recorded with the Essex County Registrar against the Subject Property (as defined herein) pursuant to the terms of a Loan Agreement and Mortgage Note (collectively, the Loan Agreement, Mortgage and Mortgage Note shall comprise the "Loan Documents") to be entered into by and between the City and the Borrowers of the loans; and

WHEREAS, the Loan Documents will allow for a portion of the Loans to be forgiven each year

that the Borrower makes the Subject Property his or her primary residence, up to 100% of the amount of the Loan; and

**WHEREAS,** this Ordinance sets forth detailed minimum requirements establishing the administration of the Live Newark Loan Forgiveness Programs by the City acting through the Department of Economic and Housing Development.

# NOW, THEREFORE, BE IT ORDAINED BY THE MUNICIPAL COUNCIL OF THE CITY OF NEWARK, NEW JERSEY, THAT:

**Section 1.** Title 2, Administration, Chapter 10, Department of Economic Housing and Development, Subsection 7, Live Newark Loan Forgiveness Program for Eligible Façade Improvements or Renovations of the Revised General Ordinances of the City of Newark, New Jersey, 2000, shall be amended and supplemented by replacing it with the following:

#### 7. Live Newark Loan Forgiveness Program for Advancing Closing Costs or Providing Funding for Eligible Façade Improvements.

#### 7.1. Renewal of the Live Newark Loan Forgiveness Program.

- a. Live Newark Loan Forgiveness Program Renewed,
- <u>Renewal of Program</u>: The Department of Economic and Housing Development is hereby authorized to renew, implement and administer the Live Newark Loan Forgiveness Program which shall be comprised of the following two (2) distinct loan programs through which an eligible Applicant may obtain an interest-free, forgivable Loan from the City: Closing Costs Program and a Facade Improvements Program, pursuant to the minimum requirements set forth herein. Modification of these minimum requirements may only be made by the Municipal Council.
- 2. <u>Discontinuance of Renovations Program</u>: The Department of Economic and Housing Development is hereby authorized to discontinue and terminate the Renovations Program of the Live Newark Loan Forgiveness Program.
- 3. <u>Income Tax</u>: No amount of any Loan forgiven under the Live Newark Loan Forgiveness Program shall constitute income for purposes of income taxes, but rather, shall be in the nature of a gift.
- 4. <u>Funding Source</u>: The Live Newark Loan Forgiveness Program is funded from local and federal funding sources.
- 5. <u>Definitions:</u> Unless specified otherwise herein, the following terms shall have the designated meanings throughout this Ordinance:
  - a) Applicant Generally: shall mean an Individual who submits a written application for a

Loan pursuant to the Live Newark Loan Forgiveness Program.

- b) <u>Borrower(s)</u>: shall mean an eligible Individual to whom a Loan is approved and extended by the City under the Live Newark Forgiveness Program pursuant to the terms of the Loan Documents. In no event may a Borrower comprise a commercial entity of any kind.
- c) <u>Department:</u> shall mean the City of Newark's Department of Economic and Housing Development.
- d) <u>Director</u>: shall mean the Deputy Mayor/Director of the Department of Economic and Housing Development or any designee(s) of the Director.
- e) <u>Individual</u>: shall refer to one (1) person or more than one (1) person if the persons are applying for a Loan under the Live Newark Loan Forgiveness Program together, except as otherwise expressly stated herein.
- f) Loan Administrator(s): shall mean the Deputy Mayor/Director of the Department of Economic and Housing Development or the designee(s) of the Director who shall, inter alia, generally administer the Live Newark Loan Forgiveness Program and shall be the primary City contact for Applicants and Borrowers.
- g) <u>Municipal Council</u>: shall mean the Municipal Council of the City of Newark.
- h) <u>Property or Subject Property</u>: shall mean a residential property consisting of a 1-4 Family home within the boundaries of the City of Newark, including individual townhomes or condominium units, which shall be utilized only as a Primary Residence. In no event may a Subject Property include any commercial use at any time.
- i) Loan Agreement: shall mean the written agreement to be executed by and between the City and the Borrower(s) which shall include terms and conditions for the provision of the Loan, including provisions for the Borrower's release and indemnification of the City with regard to any claims arising out of the Live Newark Loan Forgiveness Program or any Closing or Project, as may be applicable, the forgiveness of the loan and the repayment of the loan, and any requirements or design standards for any projects to be implemented, as may be applicable, under the Live Newark Loan Forgiveness Program. Each loan granted pursuant to the Live Newark Loan Forgiveness Program shall be contingent upon the City's receipt of fully executed Loan Documents.
- j) <u>Term:</u> shall mean the term of the Loan, commencing on the date that the Loan Agreement is duly executed by both parties ("Effective Date"), subject to any extension

of any timeframe as set forth herein, through the full satisfaction of the Loan.

- 6. <u>Applications</u>: A complete written application for each Loan sought to be granted shall be submitted to the City's Division of Housing and Real Estate by the applicant. Applications shall be processed on a first-come, first-served basis after all required documentation has been submitted, subject to the Sunset period and the prioritization, as set forth herein. Upon review of any application, the Loan Administrator(s) may request an Applicant to submit any additional information as may be appropriate and necessary for an eligibility determination to be made.
- 7. <u>No Discrimination</u>: Applications for the Live Newark Loan Forgiveness Program shall be processed without regard to age, color, creed, marital status, national origin, sexual orientation, gender identity, political party affiliation, race or sex of the applicant(s).
- 8. <u>Prioritization of Applications for Facade Improvement:</u> Applications may be prioritized based upon the necessity for and/or overall potential impact of the proposed projects upon health, quality of life, the environment, and the beautification of the neighborhood, all to be determined at the reasonable discretion of the Deputy Mayor/Director of the Department of Economic and Housing Development.
- 9. <u>Eligibility Limitation</u>: Only one (1) application for each Loan under the Live Newark Loan Forgiveness Program may be accepted from a Borrower for each Property, even if there are multiple owners of such Property. A Borrower may not be granted more than one (1) type of Loan under the Live Newark Loan Forgiveness Program.
- 10. <u>Persons Liable</u>: The requirements of the Loan Documents shall be legally binding upon each Borrower jointly and severally except that with respect to any forgiveness of the Loan, only one (1) of the Borrowers shall be required to utilize the Subject Property as his or her Primary Residence. In the event of the death of the Borrower(s) prior to the full satisfaction of the Loan, the requirements to re-pay any unsatisfied portion of the Loan shall be legally binding upon all who succeed to the responsibilities of the Borrower(s).
- 11. <u>Sunset</u>: The Live Newark Loan Forgiveness Program shall automatically terminate in five (5) years from the date of the passage of this Ordinance. The Municipal Council shall not be required to undertake any affirmative action or task at that time in order to terminate the Live Newark Loan Forgiveness Program. All Loan Documents executed prior to the sunset date shall be of full force and effect in accordance with their terms.
- 12. <u>Terms Applicable to All Loans</u>: Refer to Section 4 for other terms and conditions which are applicable to all Loans granted under the Live Newark Loan Forgiveness Program, in addition to any terms and conditions which shall be set forth in the Loan Documents.

- 13. <u>Program Development and Administration:</u> The Deputy Mayor/Director of the Department of Economic and Housing Development is hereby authorized to develop additional procedures, application materials, documents and program guidelines consistent with this Ordinance as may be necessary to implement and administer the Live Newark Loan Forgiveness Program as set forth herein.
- 14. <u>Authorization to Enter into Agreements and Execute Documents</u>: The Deputy Mayor/Director of the Department of Economic and Housing Development is hereby further authorized to enter into such agreements and execute such documents, including but not limited to the Loan Documents, as may be necessary and appropriate to accomplish the purpose of this Ordinance.
- 15. <u>Annual Report to Municipal Council:</u> The Deputy Mayor/Director of the Department of Economic and Housing Development shall provide the Municipal Council with an annual report identifying: a) the number of Loan Agreements entered into during the preceding year; b) the names and addresses of the Borrower(s) of the Loans extended during the preceding year together with the amounts of the respective Loans; and c) any additional information as may be requested by the Municipal Council.
- 16. <u>No Conflict</u>: No employee of the City shall be permitted to evaluate or approve an application, or any element thereof, for a Loan under the Live Newark Loan Forgiveness Program which was submitted by himself or herself or his or her immediate family member or which pertains to a Property upon which he or she or his or her immediate family member, respectively, resides.
- 17. <u>Compliance with All Applicable Laws:</u> The Live Newark Loan Forgiveness Program shall be administered in accordance and full compliance with all applicable federal, state and local laws, rules and regulations, including but not limited to, the Local Government Ethics Law, N.J.S.A. 40A:9-22.1, <u>et seq</u>.

#### 7.2 <u>Closing Costs Program.</u>

- a. Closing Cost Program.
- 1. <u>Establishment:</u> The Department of Economic and Housing Development is hereby authorized to renew, implement and administer a Closing Costs Program in order to advance (but not to reimburse) up to \$10,000.00 ("Closing Costs Loan") for Eligible Closing Costs to Eligible Closing Cost Applicants, as those terms are defined in this Section 2 part of the Live Newark Loan Forgiveness Program, pursuant to the minimum requirements set forth herein. The Borrower(s) shall be responsible for any closing costs exceeding \$10,000.00. Modification of these minimum requirements may only be made by the Municipal Council.
- 2. <u>Application:</u> All applications for the Closing Costs Program shall, at a minimum, include:

a copy of the Applicant's most recent tax returns; pay stubs; employment information; Good Faith Estimate (GFE-HUD); and any other information required in the application forms.

- 3. <u>Eligible Closing Cost Applicants</u>: Individuals who shall have reasonably been determined to have the necessary resources to maintain ownership of the Subject Property shall be eligible for a Closing Costs Loan, subject to the terms and conditions set forth in this Ordinance.
- 4. <u>Eligible Closing Costs</u>: Eligible Closing Costs may consist of any one or a combination of the following items, as applicable, if said costs are to be payable at or immediately upon the transfer of the Subject Property from the seller to the Applicant (as the buyer of the Subject Property) ("Closing"), subject to review by the Deputy Mayor/Director of the Department of Economic and Housing Development, at the Director's discretion, up to \$10,000.00:
  - a) Applicant's Legal Fees;
  - b) Appraisal Fees;
  - c) Credit Report Fees;
  - d) Title Search Fees;
  - e) Survey Fees;
  - f) Flood Determination Fees;
  - g) Courier Fees;
  - h) Title Insurance;
  - i) Transfer Taxes;
  - j) Recording Fees;
  - k) Loan Processing Fees; and
  - I) Home Inspection Fees, including Asbestos Inspection Fees, Lead Paint Inspection Fees and Wood Destroying Pest Inspection Fees.
- 5. <u>Determination of Eligibility of Applicant by the Loan Administrator(s)</u>: The Loan Administrator(s) shall review the written application to determine the eligibility of the Applicant for a Loan under the Closing Costs Program. The Loan Administrator(s) shall advise the Applicant in writing as to whether the application for a Loan under the Closing Costs Program is being granted ("Closing Costs Determination Letter").
- 6. <u>Disbursement of the Closing Costs Loan</u>: Upon receipt of a Closing Costs Determination Letter indicating that an application for a Loan under the Closing Costs Program has been approved, or thereafter upon request of the City, and the successful completion by the Applicant of a first time homebuyer program approved by the City, the Applicant shall promptly provide the Loan Administrator(s) with written instructions for the amount of \$10,000.00 to be deposited into the Applicant's Attorney's Trust Account. The Applicant shall be required to keep the Loan Administrator(s) apprised of the date for the Closing and further, shall promptly advise the Loan Administrator(s) once the Closing has been completed. If it is determined at the Closing or thereafter that Eligible Closing Costs total or totaled less than \$10,000.00, any excess funds shall be promptly returned to the City. The failure to promptly return any such excess funds shall be deemed an Event of

Default hereunder. Following the Closing, the City shall take all necessary steps to establish and record with the Essex County Registrar a mortgage to be secured by a lien against the Subject Property in the amount of the Loan extended to the Applicant under the Closing Costs Program.

7. Forgiveness or Repayment of the Closing Costs Loan: Closing Costs Loans shall be made in the form of five (5) year interest-free, forgivable Loans, up to the amount of \$10,000.00. For each full, consecutive year following the Closing that the Borrower makes the Subject Property his or her Primary Residence, 20% of the amount of the total Closing Costs Loan shall be forgiven, up to 100%, until the Closing Costs Loan is fully satisfied. In the event that the Borrower(s) sells or transfers the Subject Property, or the Subject Property is no longer the Borrower's Primary Residence at any time prior to the satisfaction of the Closing Costs Loan, the Borrower(s) shall notify the Loan Administrator(s) accordingly. The Borrower(s) shall then be required to repay the prorated amount to the City in an accelerated manner upon the Borrower's sale of the Subject Property from the sale proceeds or by prompt payment directly to the City, respectively. Upon full satisfaction of the Closing Costs Loan, the City shall discharge the mortgage upon the Subject Property in accordance with the terms of the Loan Documents.

By way of example, if the Borrower(s) is disbursed \$10,000.00 but only makes the Subject Property his or her Primary Residence for two (2) years following the Closing (i.e. equivalent to \$2,000.00 per year for a total of \$4,000.00), the Borrower would be required to repay the City the pro-rated sum of \$6,000.00.

By way of further example, if the Borrower(s) is disbursed \$8,500.00, the amount of \$1,700.00 would be forgiven for each full, consecutive year following the Closing that the Borrower(s) makes the Subject Property his or her Primary Residence; if the Borrower (s) only makes the Subject Property his or her Primary Residence for two years and six months following the Closing, a total of \$3,400.00 would be forgiven (i.e.20% for each full, consecutive year of Primary Residency, with no forgiveness being calculated for the six months or  $\frac{1}{2}$  year period). Borrower(s) would be required to repay the City the pro-rated sum of \$5,100.00.

#### 7.3 Facade Improvement Program.

#### a. **Program for Façade Improvements.**

- Establishment: The Department of Economic and Housing Development is hereby authorized to establish and administer a Facade Improvement Program in order to provide funds up to \$20,000.00 ("Facade Improvement Loan") for Eligible Facade Improvements to Eligible Facade Improvement Applicants, as those terms are defined in this Section, as part of the Live Newark Loan Forgiveness Program, pursuant to the minimum requirements set forth herein. The Borrower(s) shall not be provided with funds or reimbursed for any costs associated with any facade improvement work exceeding \$20,000.00. Modification of these minimum requirements may only be made by the Municipal Council.
- 2. Application: All applications for the Facade Improvement Program shall, at a minimum,

include: a copy of the Applicant's most recent tax returns; pay stubs; employment information; outstanding mortgages, judgments or any other liens upon the Subject Property; and any other information required in the application forms.

- 3. <u>Eligible Facade Improvement Applicants:</u> Individuals who meet the following criteria shall be eligible for a Facade Improvement Loan, subject to the terms and conditions set forth in this Ordinance:
  - a) Current owner(s) and occupants of the Subject Property who shall have reasonably been determined to have the necessary resources to maintain ownership of the Subject Property;
  - b) Resided upon the Subject Property for at least the three (3) consecutive years immediately preceding the submission of the application by the Applicant;
  - c) Property taxes upon the Subject Property are and remain fully paid and current;
  - d) City sewer invoices for the Subject Property are and remain fully paid and current;
  - e) City water invoices for the Subject Property are and remain fully paid and current; and
  - f) Homeowner's insurance premiums for the Subject Property are and remain fully paid and current.
- 4. <u>Pre-Determination of Eligibility of Applicant by the Loan Administrator(s)</u>: The Loan Administrator(s) shall review the written applications to determine the eligibility of the Applicant(s) for a Loan under the Facade Improvement Program and shall so advise the Applicant(s) in writing. The determination of eligibility by the Loan Administrator is final, subject to review by the Deputy Mayor/Director of the Department of Economic and Housing Development. The Applicant shall then submit a Facade Improvement Proposal which shall be subject to review and approval, as set forth herein.
- 5. <u>Eligible Facade Improvements:</u> Eligible Facade Improvements shall consist of repairs or improvements to the exterior of the Subject Property which are intended to beautify the community and may also satisfy existing City code violations or address any threats posed by the existing condition to the health, safety and welfare of the occupants of the Subject Property and/or community surrounding the Subject Property, including, but not limited to, the following, all of which shall be subject to the prioritization referenced herein:
  - a) Exterior repairs to roofs, porches, windows, and doors'
  - b) Painting or Siding;
  - c) Replacement of doors, windows or roofs;

- d) Installation of a privacy fence (excluding chain link fences); and
- e) Driveway repairs.
- 6. <u>Facade Improvement Proposal:</u> Applicant(s) who have been pre-determined to be eligible for a Loan under the Facade Improvement Program shall submit a written proposal setting forth a detailed description of the proposed project which shall have been prepared by a professional, licensed contractor; color photos depicting the existing condition of the area of the Subject Property upon which the proposed project is to be implemented; and a proposed project schedule setting forth, at minimum, a commencement date and a completion date for the work ("Facade Improvement Proposal"). Applicant(s) shall be encouraged to submit proposals which incorporate energy efficiency components or upgrades pursuant to the Home Performance with Energy Star Program under the New Jersey Clean Energy Program. The Facade Improvement Proposal shall be subject to review, approval and comment by the Director.
- 7. Approval of the Proposed Facade Improvement Project: The Deputy Mayor/Director of the Department of Economic and Housing Development shall review all proposals submitted under the Facade Improvement Program to determine eligibility for the Facade Improvement Program. The Deputy Mayor/Director of the Department of Economic and Housing Development has the right to reject, in whole or in part, any Facade Improvement Proposal in the Director's reasonable discretion or to negotiate modifications of same for a project of lesser or greater magnitude than described in the Facade Improvement Proposal. The Deputy Mayor/Director of the Department of Economic and Housing Development shall issue a written determination setting forth the eligibility of the applicable proposal, together with any terms and conditions of its approval ("Proposal Review Letter"). The determination if eligibility by the Deputy Mayor/Director of Economic and Housing Development is final. Any approval of any Facade Improvement Proposal issued by the Deputy Mayor/Director of the Department of Economic and Housing Development shall be conditional, subject to the receipt of required permits and approvals. Additionally, no payment or reimbursement shall be made for any work that is conducted by an Applicant(s) prior to the approval of the Facade Improvement Proposal.
- 8. <u>Facade Determination Letter:</u> Upon a determination regarding eligibility of the Applicant and the issuance of a Proposal Review Letter, the Loan Administrator(s) shall advise the Applicant in writing accordingly ("Facade Determination Letter"). If a Loan is being granted under the Facade Improvement Program, the Facade Determination Letter shall also indicate the amount of the Loan which is expected to be extended, which such amount may be increased (but only up to \$20,000) or decreased based upon any additional review of the Facade Improvement Proposal or the Subject Property by the Deputy Mayor/Director of the Department of Economic and Housing Development, subject to the availability of funding ("Facade Improvement Loan Amount"). Prior to or upon any disbursement of the Facade Improvement Loan, the City shall take all necessary steps to establish and record with the Essex County Registrar a mortgage to be secured by a lien against the Subject Property in the amount of the Facade Improvement Loan, pursuant to the Loan

Documents.

- 9. <u>Facade Improvement Project</u>: The Borrower(s) shall implement the Facade Improvement Proposal as same has been approved by the Deputy Mayor/Director of the Department of Economic and Housing Development in the Proposal Review Letter (the "Facade Improvement Project"). The Facade Improvement Project shall not materially deviate from the approval issued by the Deputy Mayor/Director of the Department of Economic and Housing Development unless the Borrower(s) has sought and received the written consent of the Deputy Mayor/Director of the Department of Economic and Housing Development unless the Borrower(s) has sought and received the written consent of the Deputy Mayor/Director of the Department of Economic and Housing Development.
- 10. <u>Access:</u> The Deputy Mayor/Director of the Department of Economic and Housing Development may elect to conduct a physical inspection of the Subject Property in the determination of whether a Facade Improvement Proposal is eligible for the Facade Improvement Program. In such event, the Applicant shall grant the Deputy Mayor/Director of the Department of Economic and Housing Development with access to inspect the entire area of the Subject Property upon which the Facade Improvement Project is to be implemented, without the necessity for any further documentation. The Deputy Mayor/Director of Economic and Housing Development shall also be granted access to inspect the Facade Improvement Project during its implantation and upon completion, prior to any disbursement of the Facade Improvement Loan by the Loan Administrator(s). In the event that the Deputy Mayor/Director of Economic and no disbursement under the Facade Improvement Program shall be made.
- 11. Implementation of the Facade Improvement Project: All work in connection with the Facade Improvement Project shall be undertaken in accordance with, and shall not materially deviate without the Director's written approval, from the Facade Improvement Proposal which was approved by the Deputy Mayor/Director's written approval, from the Facade Improvement Proposal which was approved by the Deputy Mayor/Director of Economic and Housing Development in a Proposal Review Letter. Additionally, all such work shall be conducted by a licensed, professional contractor and the Facade Improvement Project shall be implemented in full compliance with all applicable laws, rules, regulations, City Ordinances and the applicable Redevelopment Plan, as amended. The Borrower(s) shall be responsible for obtaining any permits which are required for the Facade Improvement Project. In no way shall approval by the Deputy Mayor/Director of Economic and Housing Development of a Facade Improvement Proposal substitute for appropriate approval by any City Agencies for any permits that may be required. The Facade Improvement Project shall be fully implemented within twelve (12) months following the Borrower's receipt of the first Facade Improvement Loan Disbursement, subject to two (2) extensions of up to three (3) months each to be granted in writing, at the discretion of the Deputy Mayor/Director of the Department of Economic and Housing Development.

- 12. <u>Distribution of the Facade Improvement Loan:</u> In order to obtain a disbursement of the Facade Improvement Loan in any amount, which shall be subject to the availability of funding, the Borrower(s) shall submit a written request for payment to the Loan Administrator(s) together with any supporting documentation as the Loan Administrator(s) may require, including but not limited to, contracts or agreements, estimates, insurance, invoices, receipts and photos ("Facade Improvement Loan Requisition"). The Loan Administrator(s) shall be authorized to advance up to \$5,000.00 to the Borrower(s) in order to commence the Facade Improvement Project. Thereafter, all disbursements of the Facade Improvement Loan Documents ("Facade Improvement Loan Disbursement") shall be subject to approval of any work for which any disbursement is sought by the Deputy Mayor/Director of the Department of Economic and Housing Development.
- 13. <u>Inspection of the Facade Improvement Project</u>: Except as otherwise provided herein, as a condition precedent to the disbursement of the Facade Improvement Loan, the Facade Improvement Project and any work undertaken in connection with same, shall be inspected and approved by the Deputy Mayor/Director of the Department of Economic and Housing Development. The Deputy Mayor/Director of Economic and Housing Development has the right to reject, in whole or in part, any Facade Improvement Project or any portion of same or to negotiate modifications as may be necessary. The Deputy Mayor/Director of the Department of Economic and Housing forth the approval (or disapproval) of the Facade Improvement Project (or the Renovation Project, as further set forth herein), in whole or in part, as may be applicable, together with any terms and conditions of its approval ("Disbursement Approval Letter").
- 14. Forgiveness or Repayment of the Facade Improvement Loan: Facade Improvement Loans shall be made in the form of five (5) year interest-free, forgivable Loans, up to the amount of \$20,000.00. For each full, consecutive year following the final Facade Improvement Loan Disbursement that the Borrower(s) makes the Subject Property his or her Primary Residence, 20% of the total Facade Improvement Loan Amount shall be forgiven, up to 100%, until the Facade Improvement Loan is fully satisfied. In the event that the Borrower's sells or transfers the Subject Property, or the Subject Property is no longer the Borrower's Primary Residence at any time prior to the full satisfaction of the Facade Improvement Loan, the Borrower(s) shall notify the Loan Administrator(s) accordingly in writing. The Borrower(s) shall then be required to repay the pro-rated amount to the City in an accelerated manner upon the Borrower's sale of the Subject Property from the sale proceeds or by prompt payment directly to the City, respectively. Upon full satisfaction of the Facade Improvement Loan, the City shall discharge the mortgage upon the Subject Property in accordance with the terms of the Loan Documents.

By way of example, if the Borrower(s) is disbursed a total of \$20,000.00 but only makes the Subject Property his or her Primary Residence for three (3) years following the final Facade Improvement Loan Disbursement (i.e. equivalent to 4,000.00 per year for a total of \$12,000.00), the Borrower(s) would be required to repay the City the sum of \$8,000.00.

By way of further example, if the Borrower(s) is disbursed \$17,500.00, the amount of \$3,500.00 would be forgiven for each full, consecutive year following the final Facade Improvement Loan Disbursement that the Borrower(s) makes the Subject Property his or her Primary Residence for three years and eight months following the final Facade Improvement Loan Disbursement, a total of \$10,500.00 would be forgiven (i.e. 20% for each full, consecutive year of Primary Residency, with no forgiveness being calculated for the eight month period). Borrower(s) would be required to repay the City the pro-rated sum of \$7,000.00.

#### 7.4 Terms Applicable to Loans Granted Under the Live Newark Loan Forgiveness Program.

- a. Terms Applicable to Loans Granted.
- 1. <u>Loan Documents Filed with City Clerk:</u> A fully executed copy of the Loan Documents as well as a copy of each recorded mortgage and each discharged mortgage shall be filed with the City Clerk's office.
- 2. <u>Recording of Mortgage upon Subject Property</u>: Except as otherwise 1provided herein, prior to or upon the disbursement of any Loan or any portion thereof under the Live Newark Loan Forgiveness Program, the City shall take all necessary steps to establish and record with the Essex County Registrar a mortgage to be secured by a lien against the Subject Property in the amount of the Loan, at its cost. Once the Loan is fully satisfied, either by forgiveness or repayment pursuant to the minimum requirements set forth in this Ordinance, the City shall promptly take all necessary steps to discharge the mortgage.
- 3. <u>Rights of Prior Lenders</u>: The City acknowledges that the Borrower(s) may have a previously existing mortgage or Loan from a lending institution or other such lender ("Prior Lender") secured by a lien against the Subject Property. Any such Prior Lender shall have no obligation to commence or complete any project or to meet any other requirements of this Ordinance or of the Loan Documents. Additionally, for the protection of any Prior Lender, any subsequent mortgage or loan from the City secured by a lien against the Subject Property shall be subject to and limited by, and shall not defeat or render invalid in any way, any validly pre-existing mortgage or loan which is secured by a Prior Lender against the Subject Property, including the re-financing of any such pre-existing mortgage or loan.
- 4. <u>Default:</u> In addition to any default under the Loan Documents or elsewhere hereunder, Events of Default shall include the following:
  - a) Information contained in the application submitted by the Applicant is knowingly or willfully false, incorrect or misleading;
  - b) Borrower(s) continuously fails to pay City taxes on the Subject Property prior to full the satisfaction of the Loan;

- c) Borrower(s) sells or transfers the Subject Property, or the Subject Property is no longer the Borrower's Primary Residence, at any time prior to the full satisfaction of the Loan;
- d) Borrower(s) fails to promptly repay the Loan pursuant to the Loan Documents, as may be applicable;
- e) Borrower(s) files a petition in bankruptcy for an arrangement pursuant to applicable bankruptcy laws;
- f) Borrower(s) permits an entry of a judgment in foreclosure or the issuance of a Deed in Lieu of Foreclosure against the Subject Property;
- g) Subject Property incorporates a commercial use at any time prior the full satisfaction of the Loan;
- h) Borrower(s) fails to obtain and/or maintain the required insurance, as may be applicable; or
- i) Borrower(s) fails to utilize the Property in full compliance with all applicable laws, rules, regulations, City Ordinances, the HOME Program and/or the applicable Redevelopment Plan, as may be amended.

In addition to the above as well any defaults set forth under the Loan Documents, the following shall also be deemed Events of Default with specific regard to the Facade Improvement Program and the Renovations Program:

- a) Borrower(s) fails to implement the project as approved by the Deputy Mayor/Director of the Department of Economic and Housing Development without the prior written consent of the Deputy Mayor/Director of the Department of Economic and Housing Development;
- b) Borrower(s) fails to implement the project in full compliance with all applicable laws, rules, regulations, City Ordinances and the applicable Redevelopment Plan, as may be amended; or
- c) Borrower(s) fails to fully implement the project within twelve (12) months following the Borrower's receipt of the first Loan Disbursement, subject to the provisions herein.
- 5. Notice and Right to Cure: In the event that the Borrower(s) is in default pursuant to this Ordinance and/or the Loan Documents, the City shall so notify the Borrower(s) in writing ("Notice of Default") and the Borrower(s) shall thereafter have an opportunity to cure the default. In the event that the default cannot be cured, the City may terminate the Loan Agreement and shall be immediately entitled to seek to enforce any remedy available to it at law or in equity as may be necessary and appropriate to collect, in an accelerated manner, any unpaid Loan amount as set forth in a Payoff Statement to be generated by the City taking into account any forgiveness of the Loan, or to enforce the performance of any other obligation of the Redeveloper hereunder. Any failure of or delay by the City to take any such action shall not be deemed a waiver.

- 6. <u>Remedies</u>: In an Event of Default, the City may exercise any one or any combination of the remedies available to it at law or in equity or pursuant to the terms of the Loan Documents as may be necessary and appropriate to collect, in an accelerated manner, any unsatisfied loan amount or to enforce the performance of any other obligation of the Borrower(s).
- 7. <u>Release of the City:</u> Borrower(s) shall fully and forever expressly release the City from any and all claims or actions it may have or allege to have against the City arising out of or in relation to the Live Newark Loan Forgiveness Program or any Closing or any project implemented in connection therewith, as may be applicable.
- 8. <u>Hold Harmless and Indemnification of the City:</u> Each Borrower(s) shall, at its sole cost and expense, indemnify, defend and satisfy all judgments, and hold the City, its officers, employees, agents, servants and representatives, harmless from and against any and all claims, actions judgments, costs, penalties, liabilities, damages, losses and expenses arising out of or resulting from the Live Newark Loan Forgiveness Program or any Closing or any project implemented by the Borrower(s) in connection therewith, as may be applicable.
- 9. <u>Insurance Requirements:</u> The Borrower(s) shall obtain and maintain any insurance that shall be required by the Loan Documents, including as such insurance may benefit the City.
- 10. <u>Covenants Running with the Land:</u> The provisions of the Loan Agreement shall constitute covenants running with the land with respect to the Subject Property and shall bind all purchasers and owners of the Property, their heirs, assigns and all persons claiming by, through or under their heirs, executors, administrators and assigns for the duration of the Agreement as same is set forth therein.
- 11. <u>Notices:</u> All notices must be in writing and personally delivered or sent by certified mail, return receipt requested, to the addresses in the Loan Agreement. Address changes may be made upon written notice.
- **Section 2.** <u>Prior Ordinances</u>: Any prior ordinances or parts thereof which are inconsistent with the terms herein are hereby repealed.
- **Section 3.** <u>Severability:</u> If any part of this ordinances is declared unconstitutional or illegal, the remaining provisions hereof shall continue in full force and effect.
- **Section 4.** Effective Date: This ordinance shall take effect upon final passage and publication in accordance with the laws of the State of New Jersey.

#### **STATEMENT**

This ordinance authorizes the Deputy Mayor/Director of the Department of Economic and Housing Development to enter into and execute Loan Documents, including Loan Agreements, as may be necessary and appropriate to administer the Live Newark Loan Forgiveness Program which shall renew two (2) programs offering the following to eligible applicants in the form of interest-free, forgivable loans, subject to the availability of funding: (i) up to \$10,000.00 for Eligible Closing Costs for the purchase of a home ("Closing Costs Program"); or (ii) up to \$20,000.00 for Eligible Facade Improvements ("Facade Improvement Program"), all upon properties that shall be utilized as Primary Residences.