



# City of Newark

City Hall  
920 Mayor Kenneth A.  
Gibson Boulevard  
Newark, New Jersey 07102

## Legislation Text

File #: 13-1536, Version: 1

**Dept/ Agency:** Administration/Division of Central Purchasing

**Action:** ( ) Ratifying (X) Authorizing ( ) Amending

**Type of Service:** Use of State Contract(s) # **83890, 83902, 83912, 83910, and #83905, 83932, 83927, 83909, 83894, 83899, 83921, also 83896, 83918, 83931 & 83926**

**Purpose:** Radio Communication Equipment and Accessories

**Entity Name(s)/Address(s)**

**Contract Amount:** \$1,200,000.00

**Funding Source:** *City Budget, Police Department*

**Contract Period:** Upon Municipal Council Approval through April 30, 2018 inclusive of extensions by the state

**Contract Basis:** ( ) Bid (X) State Vendor ( ) Prof. Ser. ( ) EUS

( ) Fair & Open ( ) No Reportable Contributions ( ) RFP ( ) RFQ

( ) Private Sale ( ) Grant ( ) Sub-recipient ( ) n/a

**Entity Name/Address:**

# 83890, AAT Communications Systems Corp., 3030 Veterans Road. West, Staten Island, New York 10309

# 83902, Allcomm Technologies Inc., 5105 Highway 34, Farmingdale, New Jersey 07727

# 83912, Amcom Software Inc., ACH-Electronic Payments, 10400 Yellow Circle Drive, Ste. 100, Eden Prairie, Minnesota 55343

# 83910, Battery Zone Inc., PO Box 6435, Bridgewater, New Jersey 08807

# 83905, ESS Inc., 9 Basin Street/Ste. 9, South Kearny, New Jersey 07032 (inclusive of authorized distributors/dealers)

# 83932, Harris Corporation, RF Division, 1600 University Ave. Rochester, New York 14610 (inclusive of authorized distributors/dealers)

# 83927, Kenwood USA Corp., 2201 E. Dominguez St. PO Box 22745, Long Beach, California 90810 (inclusive of authorized distributors/dealers)

# 83909, Motorola Solutions Inc., 5 Paragon Drive/ Ste. 200, Montvale, New Jersey 07645 (inclusive of authorized distributors/dealers)

# 83894, Mutualink Inc., 1269 South Broad St., Wallingford, Connecticut 06492-1737

# 83899, New Jersey Business Systems Inc./Cranell Inc., 7C Marlen Dr., Robbinsville, New Jersey 08691

# 83921, Nice Systems, 301 Route 17 North, 10th Floor, Rutherford, New Jersey 07070 (inclusive of authorized distributors/dealers)

# 83896, Office Business Systems Holding, Office Business Systems, 600 M. Ryerson Rd., Lincoln Park, New Jersey 07035

# 83918, Pinnacle Wireless, FBO Unitek Global Services Inc., 18-01 Pollitt Dr., Fair Lawn, New Jersey 07410

# 83931, Procomm Systems Inc., 823 Uniontown Road, Phillipsburg, New Jersey 08865-9456 (inclusive of authorized distributors/dealers)

# 83926, Vertex Standard USA Inc., 10900 Walker Street, Cypress, California 90630 (inclusive of authorized distributors/dealers))

**Additional Information:**

**WHEREAS**, the City of Newark through its Purchasing Director wishes to utilize the *Radio Communication Equipment and Accessories* State Contract (Index No. T-0109), to purchase products

or services from an authorized vendor under the New Jersey Cooperative Purchasing Program 1-NJCP, pursuant to N.J.A.C. 5:34-7.29; and

**WHEREAS**, the purchase of goods/services by Local contracting units is authorized by Local Public Contracts Law, N.J.S.A. 40A: 11-12; and

**WHEREAS**, in accordance with N.J.S.A. 40A:11-11(5), N.J.S.A. 52:25-16.1 et seq. and N.J.A.C. 5:34-1.7, all Cooperative Purchasing Program participants are responsible for ensuring that the Purchase Order issued reflects the correct contract item pricing and that payment is processed accordingly. Only the items/services specified in the applicable State contract(s) may be purchased from the contract vendor(s) of record. Cooperative Purchasing participants assume full responsibility for all purchase transactions issued through State contracts, including Purchase Orders, delivery compliance, and payments; and

**WHEREAS**, the following vendor has been awarded a state contract for the purchase of *Radio Communication Equipment and Accessories*, for the period commencing adoption of this resolution to April 30, 2018, inclusive of any subsequent extension to the term of the state contract:

# 83890, AAT Communications Systems Corp., 3030 Veterans Road West, Staten Island, New York 10309

# 83902, Allcomm Technologies Inc., 5105 Highway 34, Farmingdale, New Jersey 07727

# 83912, Amcom Software Inc., ACH-Electronic Payments, 10400 Yellow Circle Dr. Ste. 100, Eden Prairie, Minnesota 55343

# 83910, Battery Zone Inc., PO Box 6435, Bridgewater, New Jersey 08807

# 83905, ESS Inc., 9 Basin Street/Ste. 9, South Kearny, New Jersey 07032 *(inclusive of authorized distributors/dealers)*

# 83932, Harris Corporation, RF Division, 1600 University Ave. Rochester, New York 14610 *(inclusive of authorized distributors/dealers)*

# 83927, Kenwood USA Corp., 2201 E. Dominguez St. PO Box 22745, Long Beach, California 90810 *(inclusive of authorized distributors/dealers)*

# 83909, Motorola Solutions Inc., 5 Paragon Drive/ Ste. 200, Montvale, New Jersey 07645 *(inclusive of authorized distributors/dealers)*

# 83894, Mutualink Inc., 1269 South Broad St., Wallingford, Connecticut 06492-1737

# 83899, New Jersey Business Systems Inc./Cranel Inc., 7C Marlen Dr., Robbinsville, New Jersey 08691

# 83921, Nice systems, 301 Route 17 North, 10<sup>th</sup> Fl., Rutherford, New Jersey 07070 *(inclusive of authorized distributors/dealers)*

# 83896, Office Business Systems Holding, Office Business Systems, 600 M. Ryerson Rd., Lincoln Park, New Jersey 07035

# 83918, Pinnacle Wireless, FBO Unitek Global Services Inc., 18-01 Pollitt Dr., Fair Lawn, New Jersey 07410

# 83931, Procomm Systems Inc., 823 Uniontown Road, Phillipsburg, New Jersey 08865-9456 *(inclusive of authorized distributors/dealers)*

# 83926, Vertex Standard USA Inc., 10900 Walker Street, Cypress, California 90630 *(inclusive of authorized distributors/dealers)*

#### **AUTHORIZED DISTRIBUTORS AND DEALERS**

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<b>Contract#:</b> 83909	<b>Title:</b> RADIO COMMUNICATION EQUIPMENT
<b>Dealer/Distributor Name &amp; Address:</b>	ALLCOMM TECHNOLOGIES INC 5105 HIGHWAY 34 FARMINGDALE NJ 07727
<b>Contact Person:</b>	J P COOK
<b>Contact Phone:</b>	908-280-2100
<b>Dealer/Distributor Name &amp; Address:</b>	ELECTRONIC SYSTEMS SOLUTIONS INC 15 WORTH STREET HACKENSACK NJ 07606
<b>Contact Person:</b>	NEIL F BENNETT
<b>Contact Phone:</b>	718-886-8253-X307
<b>Dealer/Distributor Name &amp; Address:</b>	GLOBAL TELECOM INC PO BOX 805 MORRISTOWN NJ 07963-0805
<b>Contact Person:</b>	KURT BRECHEISEN
<b>Contact Phone:</b>	973-285-9099
<b>Dealer/Distributor Name &amp; Address:</b>	JAMES T POTTS T/A MID STATE MOBILE RADIO 1681 S OLDEN AVE TRENTON NJ 08610
<b>Contact Person:</b>	LIZ FOSTER
<b>Contact Phone:</b>	609-888-1234
<b>Dealer/Distributor Name &amp; Address:</b>	M&W COMMUNICATIONS INC RD 5 BOX 576A FLEMINGTON NJ 08822
<b>Contact Person:</b>	UNKNOWN
<b>Contact Phone:</b>	000-000-0000
<b>Dealer/Distributor Name &amp; Address:</b>	PIERCON SOLUTIONS LLC 63 BEAVER BROOK RD SUITE 201 BLDG 1 LINCOLN PARK NJ 07035
<b>Contact Person:</b>	BRANDY L BORGER
<b>Contact Phone:</b>	973-628-9330
<b>Dealer/Distributor Name &amp; Address:</b>	PINNACLE WIRELESS INC DBA WARNER COMMUNICATIONS INC 80 COMMERCE WAY HACKENSACK NJ 07601
<b>Contact Person:</b>	MICHAEL HAYFORD
<b>Contact Phone:</b>	201-488-1099
<b>Dealer/Distributor Name &amp; Address:</b>	QUALITY COMMUNICATIONS 1985 SWARTHMORE AVE SUITE 4 LAKEWOOD NJ 08701
<b>Contact Person:</b>	MATTHEW HABER
<b>Contact Phone:</b>	732-730-9000
<b>Dealer/Distributor Name &amp; Address:</b>	REGIONAL COMMUNICATIONS E64 MIDLAND PARAMUS NJ 07653-0144
<b>Contact Person:</b>	ANTHONY SABINO JR
<b>Contact Phone:</b>	201-261-6600
<b>Dealer/Distributor Name &amp; Address:</b>	ROYAL COMMUNICATIONS INC 244 EAST UNION TURNPIKE WHARTON NJ 07885
<b>Contract#:</b> 83905	<b>Title:</b> RADIO COMMUNICATION EQUIPMENT
<b>Dealer/Distributor Name &amp; Address:</b>	MICROWAVE NETWORKS INC 4000 GREENBRIAR DRIVE STE 100A STAFFORD TX 77477
<b>Contact Person:</b>	ALLANA MINERATH
<b>Contact Phone:</b>	281-263-6505
<b>Dealer/Distributor Name &amp; Address:</b>	TELCO COMMUNICATIONS INC PO BOX 468 MT FREEDOM NJ 07970-0468

<b>Contact Person:</b>	DAVID A EHEHALT
<b>Contact Phone:</b>	973-895-5500
<b>Contact Person:</b>	JOHN DAVIRAU
<b>Contact Phone:</b>	973-328-4000
<b>Dealer/Distributor Name &amp; Address:</b>	WIRELESS ELECTRONICS INC 153 COOPER RD WEST BERLIN NJ 08091
<b>Contact Person:</b>	STEVEN ECKELS
<b>Contact Phone:</b>	856-768-4310
<b>Contract#: 83921</b>	<b>Title:</b> RADIO COMMUNICATION EQUIPMENT
<b>Dealer/Distributor Name &amp; Address:</b>	DELAWARE OFFICE EQUIPMENT CO T/A D O E TECHNOLOGIES 1200 PHILADELPHIA PIKE WILMINGTON DE 19809
<b>Contact Person:</b>	THOMAS J RUSSO
<b>Contact Phone:</b>	302-798-7500
<b>Dealer/Distributor Name &amp; Address:</b>	MICRO STRATEGIES INC 104 BROADWAY DENVILLE NJ 07843-1139
<b>Contact Person:</b>	ANTHONY BONGIOVANNI
<b>Contact Phone:</b>	973-625-7721
<b>Contract#: 83926</b>	<b>Title:</b> RADIO COMMUNICATION EQUIPMENT
<b>Dealer/Distributor Name &amp; Address:</b>	COMMAND RADIO COMMUNICATIONS INC 319 KNICKERBOCKER AVE HILLSDALE NJ 07642
<b>Contact Person:</b>	MARIO KARCICH
<b>Contact Phone:</b>	201-666-0131
<b>Dealer/Distributor Name &amp; Address:</b>	PMC ASSOCIATES INC 8 CROWN PLAZA/UNIT 106 HAZLET NJ 07730
<b>Contact Person:</b>	PHILLIP M CASCIANO
<b>Contact Phone:</b>	732-888-9300
<b>Dealer/Distributor Name &amp; Address:</b>	TRIANGLE COMMUNICATIONS LLC 2362 WALDHEIM AVENUE SCOTCHS PLAINS NJ 07076
<b>Contact Person:</b>	BRENT J CHESHIRE
<b>Contact Phone:</b>	908-518-0911
<b>Contract#: 83927</b>	<b>Title:</b> RADIO COMMUNICATION EQUIPMENT
<b>Dealer/Distributor Name &amp; Address:</b>	AR COMMUNICATIONS 91 MAIN STREET EATONTOWN NJ 07724
<b>Contact Person:</b>	ANGEL RODRIGUEZ
<b>Contact Phone:</b>	732-542-8695
<b>Dealer/Distributor Name &amp; Address:</b>	ATLANTIC COMMUNICATIONS 664 RT 15 SOUTH LAKE HOPATCONG NJ 07849
<b>Contact Person:</b>	GARY DAVIEAU
<b>Contact Phone:</b>	973-663-3777
<b>Dealer/Distributor Name &amp; Address:</b>	BIRCHS COMMUNICATIONS LLC 5720 MAIN STREET MAYS HANFORD NJ 08330

Contact Person:	LASHELLE BIRCH
Contact Phone:	609-625-1915
Dealer/Distributor Name & Address:	COMMAND RADIO COMMUNICATIONS INC 319 KNICKERBOCKER AVE HILLSDALE NJ 07642
Contact Person:	MARIO KARCICH
Contact Phone:	201-666-0131
Dealer/Distributor Name & Address:	D M RADIO SERVICES CORP DBA COMMUNICATIONS SERVICE 45 PERRY STREET CHESTER NJ 07930
Contact Person:	SANDRA DRYSDALE
Contact Phone:	908-879-2525-X12
Dealer/Distributor Name & Address:	ELECTRONIC SYSTEMS SOLUTIONS INC 15 WORTH STREET HACKENSACK NJ 07606
Contact Person:	NEIL F BENNETT
Contact Phone:	718-886-8253-X307
Dealer/Distributor Name & Address:	GOOSETOWN ENTERPRISES INC DBA GOOSETOWN COMMUNICATIONS 58 NORTH HARRISON AVE CONGERS NY 10920
Contact Person:	DAVID GOTTIEB
Contact Phone:	845-268-7500
Dealer/Distributor Name & Address:	JAMES T POTTS T/A MID STATE MOBILE RADIO 1681 S OLDEN AVE TRENTON NJ 08610
Contact Person:	LIZ FOSTER
Contact Phone:	609-888-1234
Dealer/Distributor Name & Address:	JONACH ELECTRONICS 622 RT 10 WHIPPANY NJ 07981
Contact Person:	JAY JONACH
Contact Phone:	973-428-9440
Dealer/Distributor Name & Address:	LICOM COMMUNICATIONS 2450 DURHAM RD BRISTOL PA 19007
Contact Person:	RICHARD LUIZZI
Contact Phone:	215-945-0998
Dealer/Distributor Name & Address:	MOUNTAIN RADIO & ELECTRONICS LLC 934 ROUTE 619 NEWTOWN NJ 07860
Contact Person:	
Contact Phone:	000-000-0000
Dealer/Distributor Name & Address:	QUALITY COMMUNICATIONS 1985 SWARTHMORE AVE SUITE 4 LAKEWOOD NJ 08701
Contact Person:	MATTHEW HABER
Contact Phone:	732-730-9000
Dealer/Distributor Name & Address:	RADIO COMMUNICATIONS SERVICE INC 940 EDDYSTONE AVENUE EDDYSTONE PA 19022
Contact Person:	RICK ANDERSON
Contact Phone:	610-874-7100
Dealer/Distributor Name & Address:	REGIONAL COMMUNICATIONS E64 MIDLAND PARAMUS NJ 07653-0144
Contact Person:	ANTHONY SABINO JR
Contact Phone:	201-261-6600

<b>Dealer/Distributor Name &amp; Address:</b>	SPECTRUM COMMUNICATION LLC 80 N DELL AVE-UNIT 7 KENVIL NJ 07847
<b>Contact Person:</b>	ED WINAT
<b>Contact Phone:</b>	973-252-4262
<b>Dealer/Distributor Name &amp; Address:</b>	TACTICAL PUBLIC SAFETY LLC 1036 INDUSTRIAL DRIVE WEST BERLIN NJ 08091
<b>Contact Person:</b>	JAMES FOLEY
<b>Contact Phone:</b>	856-768-3336
<b>Dealer/Distributor Name &amp; Address:</b>	TED KINGSTON INC 5 E WILLARD RD STRATHMERE NJ 08248
<b>Contact Person:</b>	
<b>Contact Phone:</b>	000-000-0000
<b>Dealer/Distributor Name &amp; Address:</b>	WHITE DOTTE LLC 2345 ROUTE 206 SOUTHHAMPTON NJ 08088
<b>Contact Person:</b>	MICHAEL GREEN
<b>Contact Phone:</b>	609-267-6610
<b>Contract#:</b> 83931	<b>Title:</b> RADIO COMMUNICATION EQUIPMENT
<b>Dealer/Distributor Name &amp; Address:</b>	MIDLAND RADIO CORPORATION 1120 CLAY ST N KANSAS CITY MO 64116
<b>Contact Person:</b>	ANTHONY LANE
<b>Contact Phone:</b>	816-241-8500-X223
<b>Contract#:</b> 83932	<b>Title:</b> RADIO COMMUNICATION EQUIPMENT
<b>Dealer/Distributor Name &amp; Address:</b>	D M RADIO SERVICES CORP DBA COMMUNICATIONS SERVICE 45 PERRY STREET CHESTER NJ 07930
<b>Contact Person:</b>	SANDRA DRYSDALE
<b>Contact Phone:</b>	908-879-2525-X12
<b>Dealer/Distributor Name &amp; Address:</b>	EASTERN COMMUNICATIONS 48-14 36TH ST LONG ISLAND NY 11101
<b>Contact Person:</b>	YIGAL TROPP
<b>Contact Phone:</b>	718-729-2044
<b>Dealer/Distributor Name &amp; Address:</b>	R F DESIGN & INTEGRATION INC 4725 WINGATE ST PHILDELPHIA PA 19136
<b>Contact Person:</b>	ROBIN A ALBERT
<b>Contact Phone:</b>	215-331-5722
<b>Dealer/Distributor Name &amp; Address:</b>	TACTICAL PUBLIC SAFETY LLC 1036 INDUSTRIAL DRIVE WEST BERLIN NJ 08091
<b>Contact Person:</b>	JAMES FOLEY
<b>Contact Phone:</b>	856-768-3336

**WHEREAS**, the Purchasing Director recommends the utilization of these state contract awards on the grounds that they provide Radio Communication Equipment and Accessories, according to specifications required by the City of Newark; and

**WHEREAS**, the total cost for the purchase of Radio Communication Equipment and Accessories, is expected not to exceed one million two hundred thousand dollars and no cents (\$1,200,000.00); and

**WHEREAS**, usage of this contract provides radio equipment, accessories and system upgrades as required by the Police Department; and

**WHEREAS**, this is an opened contract as defined by N.J.A.C. 5:30 - 11.2, the Chief Financial Officer will certify the availability of funds before orders are placed pursuant to N.J.A.C. 5:30 - 5.5(b), 5:30-5.5(c)(2) and 5:30-5.5(d)(2).

**NOW, THEREFORE, BE IT RESOLVED BY THE MUNICIPAL COUNCIL OF THE CITY OF NEWARK, NEW JERSEY, THAT:**

1. Pursuant to N.J.S.A. 40A:11-1 *et seq.*, and N.J.A.C. 5:34-7.29, the Purchasing Director is authorized to utilize contract # 83890, AAT Communications Systems Corp., # 83902, Allcomm Technologies Inc., # 83912, Amcom Software Inc., ACH-Electronic Payments, #83910, Battery Zone Inc., # 83905, ESS Inc., # 83932, Harris Corporation, RF Division # 83927, Kenwood USA Corp., # 83909, Motorola Solutions Inc., # 83894, Mutualink Inc., # 83899, New Jersey Business Systems Inc./Cranell Inc., # 83921, Nice Systems, # 83896, Office Business Systems Holding, Office Business Systems, #83918, Pinnacle Wireless FBO Unitek Global Services Inc., # 83931, Procomm Systems Inc., and # 83926, Vertex Standard USA Inc., to provide RADIO COMMUNICATION EQUIPMENT AND ACCESSORIES, for the period commencing from the adoption of this resolution to April 30, 2018, inclusive of any subsequent extensions to the term of this State contract.

2. There shall be no amendment of this resolution without the approval of the Municipal Council.

3. There shall be no advance payment on this state contract in accordance with N.J.S.A. 40A: 5-16. Funds for these expenditures are contingent upon appropriation; pursuant to N.J.A.C. 5:30-5.5 (b), 5:30-5.5(c)(2) and 5:30-5.5(d)(2).

4. This contract is awarded as an open-ended contract pursuant to N.J.A.C. 5:30-5.5(d) (2). Certification of the Availability of Funds shall be executed by purchase order; each time an order is placed and charged against this contract. This contract shall not exceed one million two hundred thousand dollars and no cents (\$1,200,000.00) inclusive of subsequent extensions to the term of contract by the State.

5. This contract complies with Local Pay- to- Play, N.J.S.A. 19:44A-20.5 as a state contract award and constitutes a fair and open procedure.

6. The Purchasing Director shall forthwith file a duly executed copy of the contract in the Office of the City Clerk.

7. If required by State Law, the City Clerk shall provide the appropriate notice of the award of this contract to the State Comptroller no later than 20 business days following such award, in accordance with N.J.S.A. 52:15C-10 and the Notice of the Office of the State Comptroller dated May 7, 2008.

**STATEMENT OF INTENT:**

This resolution authorizes usage of a state contract award to AAT Communications Systems Corp., Allcomm Technologies Inc., Amcom Software Inc., Battery Zone Inc., ESS Inc., Harris Corporation, RF Division, Kenwood USA Corp., Motorola Solutions Inc., Mutualink Inc., New Jersey Business Systems Inc./Cranel Inc., Nice systems, Office Business Systems Holding, Office Business Systems, Pinnacle Wireless FBO Unitek Global Services Inc., Procomm Systems Inc., and Vertex Standard USA Inc., to provide for the purchase of Radio Communication Equipment and Accessories, for the period commencing from the adoption of this resolution to April 30, 2018, inclusive of any subsequent extensions to the term, at a cost not to exceed one million two hundred thousand dollars and no cents (\$1,200,000.00).