



# City of Newark

City Hall  
920 Broad Street  
Newark, New Jersey 07102

## Legislation Text

File #: 21-0524, Version: 1

**Dept/ Agency:** Economic and Housing Development

**Action:** ( ) Ratifying (X) Authorizing ( ) Amending

**Type of Service:** Private Sale/Redevelopment

**Purpose:** To develop properties into three (3) multi-family homes.

**Entity Name:** Road to Prosperity, LLC

**Entity Address:** 511 South Orange Avenue, Newark, New Jersey 07103

**Sale Amount:** \$67,455.00

**Cost Basis:** (X) \$6.00 and \$10.00 PSF ( ) Negotiated ( ) N/A ( ) Other:

**Assessed Amount:** \$258,200.00

**Appraised Amount:** \$0.00

**Contract Period:** To commence within three (3) months and be completed within eighteen (18) months following transfer of property ownership from the City to the Redeveloper

**Contract Basis:** ( ) Bid ( ) State Vendor ( ) Prof. Ser. ( ) EUS

( ) Fair & Open ( ) No Reportable Contributions ( ) RFP ( ) RFQ

(X) Private Sale ( ) Grant ( ) Sub-recipient ( ) n/a

**List of Property:**

**(Address/Block/Lot/Ward)**

175 Dickerson Street/Block 1875/Lot 42/West Ward

562 Sanford Avenue/Block 4109/Lot 19/West Ward

823-825 South 17<sup>th</sup> Street/Block 2644/Lot 18/South Ward

**Additional Information:**

Total Price: Square Footage X PSF = 5,010 X \$10.00 = \$50,100.00 and 2,892.5 X \$6.00 = \$17,355.00 (\$67,455.00).

Sale at prices set forth by Ordinance 6S&Fh, adopted on April 7, 2004, establishing the minimum sale price of City-owned properties.

**WHEREAS**, the Department of Economic and Housing Development seeks to approve the sale and redevelopment of the following City-owned properties located in the West Ward and South Ward of the City of Newark:

| ADDRESS                               | BLOCK | LOT(S) | SIZE     | SQ. FEET | PRICE PER SQ FT. |
|---------------------------------------|-------|--------|----------|----------|------------------|
| 175 Dickerson Street                  | 1875  | 42     | 25X50    | 1,250.0  | \$10.00          |
| 562 Sanford Avenue                    | 4109  | 19     | 25X115.7 | 2,892.5  | \$6.00           |
| 823-825 South 17 <sup>th</sup> Street | 2644  | 18     | 37.6X100 | 3,760.0  | \$10.00          |

Purchase Price: \$67,455.00 (\$6.00 and \$10.00 per sf.); and

**WHEREAS**, the City of Newark (the "City") has determined that the above referenced City-owned properties (the "Properties") are no longer needed for public use; and

**WHEREAS**, pursuant to N.J.S.A. 40A:12A-8(g), the City of Newark is proceeding with the rehabilitation of the area and is conveying Properties at such prices and upon such terms as it deems reasonable and said conveyance is made in conjunction with the applicable Redevelopment Plan, as amended; and

**WHEREAS**, the Municipal Council previously adopted Resolution 7Rdo(AS) on June 15, 2005, designating the entire City as an “area in need of rehabilitation” under the Local Redevelopment and Housing Law, N.J.S.A. 40A:12A-1, et seq. (the “LRHL”); and

**WHEREAS**, the Municipal Council thereafter adopted Ordinance 6S&Fc(AS) on August 17, 2005, adopting the Second Amendment to the West Ward Redevelopment Plan and Ordinance 6S&Fd(AS) on August 17, 2005, adopting the Third Amendment to the South Ward Redevelopment Plan governing the redevelopment of City-owned properties located within the West Ward, which includes the above-referenced Properties; and

**WHEREAS**, the City received a Letter of Intent, attached as Exhibit A of the Redevelopment Agreement, for the purchase and redevelopment of the Properties from Road to Prosperity, LLC, 511 South Orange Avenue, Newark, New Jersey 07103 (the “Redeveloper”); and

**WHEREAS**, the Redeveloper proposes to the City’s Department of Economic and Housing Development to redevelop the Properties into three (3) multi-family homes (the “Proposal”); and

**WHEREAS**, based upon the City’s review of the Proposal and other such information, the City has determined that the Redeveloper possesses the proper qualifications and requisite financial resources and capacity to acquire the Properties and to develop them in accordance with the requirements of N.J.S.A. 40A:12A-8(g), the terms and conditions of the Agreement for the Sale and Redevelopment of Land, the form of which is attached hereto (the “Agreement”), and the West Ward and South Ward Redevelopment Plans, as amended; and

**WHEREAS**, pursuant to the above-mentioned statutory authority, the Department of Economic and Housing Development recommends that the City sell the Properties to Road to Prosperity, LLC, which is willing to purchase the Properties from the City, for the consideration of Sixty-Seven Thousand Four Hundred Fifty-Five Dollars and Zero Cents (\$67,455.00), for the purpose of rehabilitating said Properties in accordance with the requirements of N.J.S.A. 40A:12A-8(g), the Agreement, and the West Ward and South Ward Redevelopment Plans, as amended.

**NOW, THEREFORE, BE IT RESOLVED BY THE MUNICIPAL COUNCIL OF THE CITY OF NEWARK, NEW JERSEY, THAT:**

1. The Mayor of the City of Newark and/or his designee, the Deputy Mayor/Director of the Department of Economic and Housing Development are hereby authorized to enter into and execute the Agreement for the Sale and Redevelopment of Land attached hereto with Road to Prosperity, LLC, 511 South Orange Avenue, Newark, New Jersey 07103, for the private sale and rehabilitation of the following Properties, for the following Purchase Price, in accordance with the requirements of N.J.S.A. 40A:12A-8(g), the terms and conditions of the attached Agreement and the West Ward and South Ward Redevelopment Plans, as amended:

| ADDRESS                               | BLOCK | LOT(S) | SIZE     | SQ. FEET | PRICE PER SQ FT. |
|---------------------------------------|-------|--------|----------|----------|------------------|
| 175 Dickerson Street                  | 1875  | 42     | 25X50    | 1,250.0  | \$10.00          |
| 562 Sanford Avenue                    | 4109  | 19     | 25X115.7 | 2,892.5  | \$6.00           |
| 823-825 South 17 <sup>th</sup> Street | 2644  | 18     | 37.6X100 | 3,760.0  | \$10.00          |

Purchase Price: \$67,455.00 (\$6.00 and \$10.00 per sf.)

2. Said Properties shall be sold to Road to Prosperity, LLC, by private sale for the purpose of redeveloping the above-mentioned Properties into three (3) multi-family homes.
3. The Deputy Mayor/Director of the Department of Economic and Housing Development is hereby authorized to effectuate certain business terms and conditions related to the Redevelopment Agreement annexed hereto and may enter into access and right of entry agreements and any related documents which may be necessary in order to effectuate the sale of the Properties and the terms and conditions of the Agreement, all in forms subject to the approval of the City's Corporation Counsel.
4. The Deputy Mayor/Director of the Department of Economic and Housing Development is hereby authorized to enter into a maximum of two (2) six (6) month extensions of any timeframe set forth in the Agreement, subject to full written disclosure of such extension(s) (in the form of a signed Memorandum to be submitted to the Office of the City Clerk prior to adoption) to the Municipal Council by the Deputy Mayor/Director of the Department of Economic and Housing Development and the approval of the City's Corporation Counsel.
5. The Redeveloper shall be designated as the exclusive redeveloper of the Properties and any other prior legislation authorizing or intended to authorize the sale and/or redevelopment and/or rehabilitation of the Properties is hereby rescinded.
6. The Redeveloper shall have thirty (30) days from the date this Resolution is certified by the Office of the City Clerk to execute the attached Agreement for the Sale and Redevelopment of Land and return same to the Department of Economic and Housing Development. Should the Redeveloper fail to execute and return the attached Agreement within this thirty (30) day time period, then the authorization provided by this Resolution shall be null and void, unless the Deputy Mayor/Director of the Department of Economic and Housing Development agrees in writing to extend this thirty (30) day time period.
7. The Director of the Department of Finance is hereby authorized to receive proceeds of the sale and to deposit same as follows: ninety percent (90%) of the sale proceeds shall be deposited into the Community and Economic Development Dedicated Trust Fund established under Resolution 7Rg, adopted on November 6, 1985; and ten percent (10%) of the sale proceeds shall be placed in the City's Affordable Housing Trust Fund established under City Ordinance 6S&Ff, adopted on June 21, 2006, for the purpose of preserving low and moderate income affordable housing.
8. The Deputy Mayor/Director of the Department of Economic and Housing Development shall

place a copy of the executed Agreement for the Sale and Redevelopment of Land, the Quitclaim Deed, and all such other executed agreements authorized by this Resolution on file in the Office of the City Clerk.

9. The Redeveloper shall be required to comply with the City of Newark's Minority Set-Aside Ordinance 6S&Fd, adopted on April 5, 1995; the City of Newark's Affirmative Action Plan, 7Rbp, adopted on March 1, 1995; Federal Executive Order 11246, (as amended by Executive Orders 11375 and 12086) regarding the award of goods and services contracts; and the City of Newark Ordinance 6PSF-c, adopted on June 17, 2015, Amending Title II, Administration, Chapter 4, General Administration, Section 20, Hiring of Newark Residents by Contractors or Other Persons Doing Business with the City of Newark and Section 21, Newark Residents' Employment Policy, by Adding Language to Address Immediate Short Term Training and Employment Opportunities and Repealing the Newark Employment Commission, a copy of which is attached to the Agreement as Exhibit C (the "First Source Ordinance"), all as may be applicable. The Redeveloper shall provide the Department of Economic and Housing Development with the required forms showing compliance with the above, and a copy of these forms shall be filed with the Office of the City Clerk. In addition, the Redeveloper has agreed to ensure that thirty percent (30%) of all contractors, subcontractors and suppliers shall be Newark-based companies.
10. The development of the Properties shall commence within three (3) months and be completed within eighteen (18) months following the transfer of Property ownership from the City to the Redeveloper.
11. The project to be implemented by the Redeveloper shall conform to the City of Newark Design Guidelines, including standards for environmental sustainability and energy efficiency, as established by the Department of Economic and Housing Development. Additionally, the Redeveloper shall conduct any environmental investigation and remediation upon the Properties as may be necessary. Should the Redeveloper fail to diligently pursue the redevelopment of the Properties, then the City, in its sole discretion, may exercise its Right of Reverter to transfer title to the Properties back to the City, in accordance with the terms and conditions of the Agreement and the deed. The City's delay or failure to exercise its Right of Reverter shall not be deemed a waiver or result in the Adverse Possession of the Properties. Any waiver of the Right of Reverter shall be in writing.
12. The Deputy Mayor/Director of the Department of Economic and Housing Development is hereby authorized to execute a Quitclaim Deed to the Redeveloper for the Properties. Said Quitclaim Deed conveying title to the Properties to the Redeveloper shall be approved as to form and legality by the City's Corporation Counsel and attested to and acknowledged by the City Clerk.

### **STATEMENT**

This Resolution authorizes the Mayor of the City of Newark and/or his designee, the Deputy Mayor/Director of the Department of Economic and Housing Development to enter into and execute an Agreement for the Sale and Redevelopment of Land with Road to Prosperity, LLC, 511 South Orange Avenue, Newark, New Jersey 07103, for the private sale and redevelopment of the

following Properties, for the following Purchase Price, in accordance with the requirements of N.J.S.A. 40A:12A-8(g), the terms and conditions of the attached Agreement for the Sale and Redevelopment of Land and the West Ward and South Ward Redevelopment Plans, as amended, to redevelop the Properties into three (3) multi-family homes:

| ADDRESS                               | BLOCK | LOT | (S)      | SIZE    | SQ. | FEET    | PRICE PER SQ FT. |
|---------------------------------------|-------|-----|----------|---------|-----|---------|------------------|
| 175 Dickerson Street                  | 1875  | 42  | 25X50    | 1,250.0 |     | \$10.00 |                  |
| 562 Sanford Avenue                    | 4109  | 19  | 25X115.7 | 2,892.5 |     | \$6.00  |                  |
| 823-825 South 17 <sup>th</sup> Street | 2644  | 18  | 37.6X100 | 3,760.0 |     | \$10.00 |                  |

Purchase Price: \$67,455.00 (\$6.00 and \$10.00 per sf.).