



## Legislation Details (With Text)

**File #:** 13-0111      **Version:** 1      **Name:** Data Communications Equipment

**Type:** Resolution      **Status:** Filed

**File created:** 1/11/2013      **In control:** Administration

**On agenda:** 2/20/2013      **Final action:** 2/20/2013

**Title:** Dept/ Agency: Administration/Division of Central Purchasing  
Action: ( ) Ratifying (X) Authorizing ( ) Amending  
Type of Service: Use of State Contract(s) # 83085, 83084, 83083, 83090, 83086, 83081, 83088 & 83087  
Purpose: Data Communications Equipment  
Entity Name(s)/Address(s): See below  
Contract Amount: Not to exceed \$975,000.00  
Funding Source: City of Newark Budget/Department of Administration, OMB/IT Division \$950,000.00 and the Office of the City Clerk and Municipal Council \$25,000.00  
Contract Period: Upon Authorization by Municipal Council through May 31, 2014 inclusive of extensions  
Contract Basis: ( ) Bid (X) State Vendor ( ) Prof. Ser. ( ) EUS  
( ) Fair & Open ( ) No Reportable Contributions ( ) RFP ( ) RFQ  
( ) Private Sale ( ) Grant ( ) Sub-recipient ( ) N/A  
Entity Name/Address:  
# 83085, Alcatel Lucent USA Inc., 600 Mountain Ave., Murray Hill, NJ 07974  
(Including authorized dealers/distributors)  
# 83084, Brocade Communications Systems Inc., 1745 Technology Dr., San Jose, CA 95110  
(including authorized dealers/distributors)  
# 83083, Cisco Systems Inc., 170 West Tasman Dr., San Jose, CA 95134  
(Including authorized dealers/distributors)  
# 83090, Enterasys Networks Inc., 50 Minuteman Rd., Andover, MA 01810-1008  
(Including authorized dealers/distributors)  
# 83086, Extreme Networks, Four Tower Bridge, 200 Barr Harbor Dr/400, W Conshohocken, PA 19428 (including authorized dealers/distributors)  
# 83081, Hewlett Packard Co., 3000 Hanover St., Palo Alto, CA 94304  
(Including all authorized dealers/distributors)  
# 83088, Juniper Networks 1194 N. Mathilda Ave., Sunnyvale, CA 94089-1206  
(Including authorized dealers/distributors)  
# 83087, Meru Networks, 894 Ross Drive, Sunnyvale, CA 94089  
(Including authorized dealers/distributors)  
Additional Information:

### Sponsors:

### Indexes:

### Code sections:

Date	Ver.	Action By	Action	Result
2/20/2013	1	Municipal Council	Adopt	Pass

**Dept/ Agency:** Administration/Division of Central Purchasing

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(Including authorized dealers/distributors)

# 83086, Extreme Networks, Four Tower Bridge, 200 Barr Harbor Dr/400,

W Conshohocken, PA 19428 (including authorized dealers/distributors)

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(Including all authorized dealers/distributors)

# 83088, Juniper Networks 1194 N. Mathilda Ave., Sunnyvale, CA 94089-1206

(Including authorized dealers/distributors)

# 83087, Meru Networks, 894 Ross Drive, Sunnyvale, CA 94089

(Including authorized dealers/distributors)

**Additional Information:**

**WHEREAS**, the City of Newark through its Purchasing Director wishes to utilize the *Data Communications Equipment* contract to purchase products or services from an authorized vendor under the New Jersey Cooperative Purchasing Program 1-NJCP, pursuant to N.J.A.C. 5:34-7.29; and

**WHEREAS**, the purchase of goods/services by Local contracting units is authorized by Local Public Contracts Law, N.J.S.A. 40A: 11-12; and

**WHEREAS**, in accordance with N.J.S.A. 40A:11-11(5), N.J.S.A. 52:25-16.1 et seq. and N.J.A.C. 5:34-1.7, all Cooperative Purchasing Program participants are responsible for ensuring that the Purchase Order issued reflects the correct contract item pricing and that payment is processed accordingly. Only the items/services specified in the applicable State Contract(s) may be purchased from the contract vendor(s) of record. Cooperative Purchasing participants assume full responsibility for all purchase transactions issued through State contracts, including Purchase Orders, delivery compliance, and payments; and

**WHEREAS**, the following vendors have been awarded a State Contract for the purchase of Data Communications Equipment respectively, for the period December 1, 2012, to May 31, 2014.

# 83085, Alcatel Lucent USA Inc., 600 Mountain Ave., Murray Hill, NJ 07974

(Including authorized dealers/distributors)

# 83084, Brocade Communications Systems Inc., 1745 Technology Dr. San Jose, CA 9

5110

(Including authorized dealers/distributors)

# 83083, Cisco Systems Inc., 170 West Tasman Dr., San Jose CA 95134

(Including authorized dealers/distributors)

# 83090, Enterasys Networks Inc., 50 Minuteman Rd., Andover, MA 01810-1008

(Including authorized dealers/distributors)

# 83086, Extreme Networks, Four Tower Bridge, 200 Barr Harbor Dr/400, W. Conshohocken,  
PA 19428 (including authorized dealers/distributors)

# 83081, Hewlett Packard Co., 3000 Hanover St., Palo Alto, CA 94304

(Including all authorized dealers/distributors)

# 83088, Juniper Networks, 1194 N. Mathilda Ave., Sunnyvale, CA 94089-1206

(Including authorized dealers/distributors)

# 83087, Meru Networks, 894 Ross Drive, Sunnyvale, CA 94089

(Including authorized dealers/distributors)

*Authorized Dealers/Distributors for Hewlett Packard Co. #83081*

CDW Government LLC  
230 N. Milwaukee Ave.  
Vernon Hills, IL 60061-9740

Eplus Technology Inc.  
133 Gaither Dr./Ste.133-C  
Mt. Laurel, NJ 08054

Govconnection Inc.  
2150 Post Rd.  
Fairfield, CT 06824

SHI International Corp.  
290 Davidson Ave.  
Somerset, NJ 08873

*Authorized Dealers/Distributors for Cisco Systems Inc. #83083*

Aspire Technology Partners  
100 Village Court 3FL  
Hazlet, NJ 07730

Blue Water Communications  
110 Parkway Drive S  
Hauppauge, NY 11788-2012

CDW Government LLC  
230 N. Milwaukee Ave.  
Vernon Hills, IL 60061-9740

Eplus Technology Inc.  
133 Gaither Dr./Ste.133-C  
Mt. Laurel, NJ 08054

Johnston Communication  
322 Belleville Turnpike  
North Arlington, NJ 07031

Millennium Communications GRP  
11 Melanie Lane Unit 13  
East Hanover, NJ 07936

Office Business Systems Holdings  
Office Business Systems  
600 M. Ryerson Rd.  
Lincoln Park, NJ 07035

Promedia Technology Svcs. Inc.  
535 US Highway 46  
Little Falls, NJ 07424

Verizon Network Integration Corp.  
201 Centennial Ave.  
Piscataway, NJ 08854

*Authorized Dealers/Distributors for Brocade Communications Systems Inc. #83084*

CDW Government LLC  
230 N. Milwaukee Ave.  
Vernon Hills, IL 60061-9740

*Authorized Dealers/Distributors for Alcatel Lucent USA Inc. #83085*

Lightspeed Technologies Inc.  
1829 Celeste Dr. Bldg. 1  
Wall, NJ 07719

PMC Associates Inc.  
8 Crown Plaza/Unit 106  
Hazlet, NJ 07730

*Authorized Dealers/Distributors for Extreme Networks. #83086*

Carousel Industries of North America Inc.  
659 South County Trail  
Exter, RI 02822

Office Solutions Inc.  
217 Mount Horeb Road  
Warren, NJ 07059

*Authorized Dealers/Distributors for Meru Networks #83087*

Carousel Industries of North America Inc.  
659 South County Trail  
Exter, RI 02822

Office Business Systems Holding  
Office Business Systems  
600 M. Ryerson Rd.  
Lincoln Park, NJ 07035

Office Solutions Inc.  
217 Mount Horeb Rd.  
Warren, NJ 07059

Turn Key Technologies Inc.  
2500 Main St. Ext/Ste. 10  
Sayreville, NJ 08872

*Authorized Dealers/Distributors for Juniper Networks. #83088*

Eplus Technology Inc.  
133 Gaither Dr/Ste. 133-C  
Mt. Laurel, NJ 08054

Johnston Communication  
322 Belleville Turnpikes  
North Arlington, NJ 07031

Verizon Network, Integration Corp  
201 Centennial Ave.  
Piscataway, NJ 08854

*Authorized Dealers/Distributors for Enterasys Networks Inc. #83090*

R & D Data Products  
4105 Route 1 South/Ste. 4  
Monmouth Jct., NJ 08852

**WHEREAS**, the Purchasing Director recommends the utilization of these State Contract awards on the grounds that they provide a mechanism to purchase various data communications and networking equipment, products and maintenance resources according to the requirements of the Department of Administration

OMB/IT Division and the City Clerk's Office; and

**WHEREAS**, the total cost for the purchase of Data Communications Equipment is expected not to exceed \$950,000.00 for the Department of Administration, OMB/IT Division and \$25,000.00 for Office of the City Clerk and Municipal Council for a total not to exceed \$975,000.00; and

**WHEREAS**, the Chief Financial Officer will certify the availability of funds before each and all orders are placed.

**NOW, THEREFORE, BE IT RESOLVED BY THE MUNICIPAL COUNCIL OF THE CITY OF NEWARK, NEW JERSEY THAT:**

1. Pursuant to N.J.S.A. 40A:11-1 et seq and N.J.A.C. 5:34-7.29, the Purchasing Director is authorized to utilize contract # 83085 with Alcatel Lucent USA Inc., including authorized dealers and distributors, #83084 with Brocade Communications System Inc., including authorized dealers and distributors, #83083 with Cisco Systems Inc., including authorized dealers and distributors, # 83090 with Enterasys Networks Inc., including authorized dealers and distributors, # 83086 with Extreme Networks, including authorized dealers and distributors, #83081 with Hewlett Packard Company, including authorized dealers and distributors, # 83088 with Juniper Networks including authorized dealers and distributors; and # 83087 with Meru Networks, including authorized dealers and distributors, to provide DATA COMMUNICATIONS EQUIPMENT, for the period commencing from the adoption of this resolution to May 31, 2014.

2. There shall be no amendment of this resolution without the approval of the Municipal Council.

3. There shall be no advance payment on this State Contract in accordance with N.J.S.A. 40A: 5-16. Funds for additional years are contingent upon appropriations; pursuant to N.J.A.C. 5:30-5.5(d) (2).

4. This contract is awarded as an open ended contract pursuant to N.J.A.C. 5:30-5.5(d) (2). Certification of the Availability of Funds shall be executed each time an order is placed and charged against this contract. This contract shall not exceed \$975,000.00 inclusive of subsequent extensions to the term of contract.

5. This contract complies with Local Pay- to- Play, N.J.S.A. 19:44A-20.5 as a State Contract award and constitutes a fair and open procedure.

6. Director shall forthwith file a duly executed copy of the contract in the Office of the City Clerk.

7. If required by the State Law, the City Clerk shall provide the appropriate notice of the award of this contract to the State Comptroller no later than 20 business days following such award, in accordance with N.J.S.A. 52:15C-10 and the Notice of the office of the State Comptroller dated May 7, 2008.

### **STATEMENT**

This resolution authorizes usage of a State Contract award to Alcatel Lucent USA Inc., including authorized dealers and distributors, Brocade Communications System Inc., including authorized dealers and distributors, Cisco Systems Inc., including authorized dealers and distributors, Enterasys Networks Inc., including authorized dealers and distributors, Extreme Networks, including authorized dealers and distributors, Hewlett Packard Co., including authorized dealers and distributors, Juniper Networks including authorized dealers and distributors; and Meru Networks, including authorized dealers and distributors to provide Data Communications Equipment for the period commencing from the adoption of this resolution to May 31, 2014,

inclusive of any subsequent extensions to the term, at a cost not to exceed \$975,000.00.