



## Legislation Details (With Text)

**File #:** 13-0219      **Version:** 1      **Name:** RESUBMISSION Brown & Brown Metro, Inc.  
**Type:** Resolution      **Status:** Filed  
**File created:** 2/1/2013      **In control:** Administration  
**On agenda:** 6/25/2013      **Final action:** 6/25/2013  
**Title:** Dept/ Agency: Administration/Office of the Business Administrator  
Action: ☒ Ratifying ☒ Authorizing ☐ Amending  
Type of Service: Contract for Insurance Consulting Service in accordance with requirements of EUS  
Purpose: Provide Insurance Consulting/Brokerage and Risk Management Services  
(Medical/Prescription/Dental/Vision)  
Entity Name: Brown & Brown Metro, Inc.  
Entity Address: 30A Vreeland Road, Florham Park, New Jersey 07932  
Contract Amount: \$0.00  
Funding Source: N/A  
Contract Period: January 1, 2013 through December 31, 2013  
Contract Basis: ☐ Bid ☐ State Vendor ☐ Prof. Ser. ☒ Insurance Consulting Services in accordance with the requirements of EUS  
☒ Fair & Open ☐ No Reportable Contributions ☐ RFP ☒ RFQ  
☐ Private Sale ☐ Grant ☐ Sub-recipient ☐ n/a  
Additional Information: This contract is of no cost to the City of Newark because Brown and Brown Metro, Inc., and Alamo Insurance Group, Inc work off of a standard compensation received directly from insurance carriers.  
Deferred 7R1-c 041713  
Deferred 7R1-c 050113  
No Action Taken 7R1-a 051513  
Deferred 7R1-a 052213  
Deferred 7R1-a 060613/ RTA 7R1-a 060613  
  
RESUBMISSION 06.11.13 AFTER BEING RETURNED TO ADMINISTRATION IN ORDER TO BE VOTED ON BY MUNICIPAL COUNCIL.

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6/25/2013	1	Municipal Council	Adopt	Pass
6/6/2013	1	Municipal Council	Defer	Pass
6/6/2013	1	Municipal Council	motion to reconsider	Pass
6/6/2013	1	Municipal Council	Returned to Administration	Pass
5/22/2013	1	Municipal Council	Defer	Pass
5/15/2013	1	Municipal Council	no action taken	
5/1/2013	1	Municipal Council	Defer	Pass
4/17/2013	1	Municipal Council	Defer	Pass

**Dept/ Agency:** Administration/Office of the Business Administrator

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**Purpose:** Provide Insurance Consulting/Brokerage and Risk Management Services (Medical/Prescription/Dental/Vision)

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**Entity Address:** 30A Vreeland Road, Florham Park, New Jersey 07932

**Contract Amount:** \$0.00

**Funding Source:** N/A

**Contract Period:** January 1, 2013 through December 31, 2013

**Contract Basis:** ( ) Bid ( ) State Vendor ( ) Prof. Ser. (X ) Insurance Consulting Services in accordance with the requirements of EUS

( X ) Fair & Open ( ) No Reportable Contributions ( ) RFP (X ) RFQ

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**Additional Information:** This contract is of no cost to the City of Newark because Brown and Brown Metro, Inc., and Alamo Insurance Group, Inc work off of a standard compensation received directly from insurance carriers.

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**No Action Taken 7R1-a 051513**

**Deferred 7R1-a 052213**

**Deferred 7R1-a 060613/ RTA 7R1-a 060613**

**RESUBMISSION 06.11.13 AFTER BEING RETURNED TO ADMINISTRATION IN ORDER TO BE VOTED ON BY MUNICIPAL COUNCIL.**

**WHEREAS,** the City of Newark is in need of Insurance Consulting/Brokerage and Risk Management Services in order to assist the City with obtaining and maintaining acceptable health insurance coverage (Medical/Prescription/Dental/Vision) for its employees; and

**WHEREAS,** the City of Newark advertised a Request for Qualifications (RFQ) for Insurance Consulting/Brokerage Services from July 12, 2012 to July 24, 2012 which date was extended to August 3, 2012; and

**WHEREAS,** nine (9) RFQ packages were distributed to prospective vendors following the date of the advertisement; and

**WHEREAS,** on August 3, 2012, five (5) proposals were received in response to the advertisement; and

**WHEREAS,** one (1) joint proposal was received from Brown & Brown Metro, Inc., (Principal Broker), and Alamo Insurance Group, Inc.,(as Co-Broker)which will receive assignments from Brown and Brown, Metro ; and

**WHEREAS,** the City of Newark found this proposal to be in the best interest of the City of Newark to accept; and

**WHEREAS,** the City of Newark deemed it in the best interest of the City to enter into contract

with Brown & Brown Metro, Inc. (Principal Broker) and Alamo Insurance Group, Inc. (Co-Broker) to provide Insurance Consulting and Brokerage Services for the City of Newark commencing on January 1, 2013 and terminating on December 31, 2013; and

**WHEREAS**, this contract is at no cost to the City of Newark because Brown & Brown Metro, Inc., (Principal Broker), and its Co-Broker, Alamo Insurance Group, Inc. work off of standard compensation received directly from insurance carriers; and

**WHEREAS**, because this contract is for insurance consultant services, it is being awarded as an exception to public bidding pursuant to Local Public Contracts Law (N.J.S.A. 40A:11-5(1)(m)), which requires it be awarded in accordance with the requirements of extraordinary unspecifiable services (N.J.S.A. 40A:11-5(1)(a)(ii)); and

WHEREAS, Local Public Contracts Law N.J.S.A. 40A:11-1, et seq. requires a resolution of the Governing Body authorizing the award of contract for EUS and further requires the contract itself must be available for public inspection; and

**WHEREAS**, this contract is being awarded as a fair and open contract pursuant to State Pay-to-Play Law (N.J.S.A. 19:44A-20.5); and

**WHEREAS**, the Mayor of the City of Newark signed into law Executive Order Number MEO-07-0001 (hereinafter "Pay-to-Play Executive Order"), which requires reporting of political contributions to Newark Municipal Candidates and prohibits certain political contributions during the duration of the contract.

**NOW, THEREFORE, BE IT RESOLVED BY THE MUNICIPAL COUNCIL OF THE CITY OF NEWARK, NEW JERSEY, THAT:**

1. The Mayor and/or his designees, the Business Administrator and the Director of Personnel, are hereby authorized to execute a contract with Brown and Brown Metro, Inc., 26 Columbia Turnpike, Florham Park, New Jersey 07932, to provide Insurance Consulting and Brokerage Services (Medical/Prescription/Dental/Vision) for the City of Newark, for the period commencing on January 1, 2013 and terminating on December 31, 2013.
2. The Municipal Council hereby ratifies this contract from January 1, 2013 to the date of adoption of this authorizing resolution.
3. This contract is at no cost to the City of Newark because Brown and Brown Metro, Inc. and its Co-Broker Alamo Insurance Group, Inc. work off of standard compensation received directly from insurance carriers.
4. This contract is being awarded as an exception to public bidding pursuant to Local Public Contracts Law (N.J.S.A. 40A:11-5(1)(m)), and in accordance with the requirements of Extraordinary Unspecifiable Service (N.J.S.A. 40A:11-5(1)(a)(ii)), and is in compliance with Newark Executive Order MEO-07-0001, effective March 31, 2007.
5. This contract is being awarded as a fair and open contract pursuant to State Pay-to-Play Law (N.J.S.A. 19:44A-20.5).

6. The Certification of Extraordinary Unspecifiable Service, as required by State Local Public Contracts Law (N.J.S.A. 40A:11-5(1)(a)(ii)), is attached hereto and shall be filed in the Office of the City Clerk with the original resolution.
7. A copy of the executed contract herein authorized shall be filed in the Office of the City Clerk by the Business Administrator.
8. A notice of this action shall be published in the newspaper as required by law within ten (10) days of the adoption of the Resolution.

### **STATEMENT**

This resolution ratifies and authorizes the actions of the Mayor and/or his designees, the Business Administrator and the Director of Personnel, to enter into a contract with Brown and Brown Metro, Inc., 26 Columbia Turnpike, Florham Park, NJ 07932, to provide Insurance Consulting and Brokerage Services (Medical/Prescription/Dental/Vision) for the City of Newark, for the period commencing on January 1, 2013 and terminating on December 31, 2013.