

# City of Newark

City Hall 920 Broad Street Newark, New Jersey 07102

## **Legislation Text**

File #: 13-1530, Version: 1		
Dept/ Agency: Administration/Division of Central Purchasing Action: ( ) Ratifying (X) Authorizing ( ) Amending Type of Service: Use of State Contract(s) # 83890, 83902, 83912, 83910, and #83905, 83932, 83927, 83909, 83894, 83899, 83921, also 83896, 83918, 83931 & 83926		
Purpose: Radio Communication Equipment and Accessories		
Entity Name(s)/Address(s)		
<b>Contract Amount:</b> \$1,200,000.00		
Funding Source: City Budget, Police Department		
Contract Period: Upon Municipal Council Approval through April 30, 2018 inclusive of extensions by		
the state		
Contract Basis: ( ) Bid ( X ) State Vendor ( ) Prof. Ser. ( ) EUS ( ) Fair & Open ( ) No Reportable Contributions ( ) RFP ( ) RFQ		
( ) Private Sale ( ) Grant ( ) Sub-recipient ( ) n/a		
Entity Name/Address:		
(# 83890, AAT Communications Systems Corp., 3030 Veterans Road. West, Staten Island, New York 10309		
# 83902, Allcomm Technologies Inc., 5105 Highway 34, Farmingdale, New Jersey 07727		
# 83912, Amcom Software Inc., ACH-Electronic Payments, 10400 Yellow Circle Drive, Ste. 100, Eden Prairie,		
Minnesota 55343		
# 83910, Battery Zone Inc., PO Box 6435, Bridgewater, New Jersey 08807		
# 83905, ESS Inc., 9 Basin Street/Ste. 9, South Kearny, New Jersey 07032 (inclusive of authorized		
distributors/dealers) # 83033   Harris Corporation RF Division 1600   Injugatity Ave. Bookseter New York 14610 (inclusive of		
# 83932, Harris Corporation, RF Division, 1600 University Ave. Rochester, New York 14610 (inclusive of		
authorized distributors/dealers) # 83927, Kenwood USA Corp., 2201 E. Dominguez St. PO Box 22745, Long Beach, California 90810		
# 63927, Reflwood USA Corp., 2201 E. Dofflinguez St. PO Box 22745, Long Beach, California 90610 (inclusive of authorized distributors/dealers)		
# 83909, Motorola Solutions Inc., 5 Paragon Drive/ Ste. 200, Montvale, New Jersey 07645 (inclusive of		
authorized distributors/dealers)		
# 83894, Mutualink Inc., 1269 South Broad St., Wallingford, Connecticut 06492-1737		
# 83899, New Jersey Business Systems Inc./Cranel Inc., 7C Marlen Dr., Robbinsville, New Jersey 08691		
# 83921, Nice Systems, 301 Route 17 North, 10th Floor, Rutherford, New Jersey 07070 (inclusive of		
authorized distributors/dealers)		
# 83896, Office Business Systems Holding, Office Business Systems, 600 M. Ryerson Rd., Lincoln Park, New		
Jersey 07035		

**Additional Information:** 

distributors/dealers))

(inclusive of authorized distributors/dealers)

**WHEREAS**, the City of Newark through its Purchasing Director wishes to utilize the *Radio*Communication Equipment and Accessories State Contract (Index No. T-0109), to purchase products

# 83918, Pinnacle Wireless, FBO Unitek Global Services Inc., 18-01 Pollitt Dr., Fair Lawn, New Jersey 07410

# 83926, Vertex Standard USA Inc., 10900 Walker Street, Cypress, California 90630 (inclusive of authorized

#83931, Procomm Systems Inc., 823 Uniontown Road, Phillipsburg, New Jersey 08865-9456

or services from an authorized vendor under the New Jersey Cooperative Purchasing Program 1-NJCP, pursuant to N.J.A.C. 5:34-7.29; and

**WHEREAS**, the purchase of goods/services by Local contracting units is authorized by Local Public Contracts Law, N.J.S.A. 40A: 11-12; and

**WHEREAS**, in accordance with N.J.S.A. 40A:11-11(5), N.J.S.A. 52:25-16.1 et seq. and N.J.A.C. 5:34 -1.7, all Cooperative Purchasing Program participants are responsible for ensuring that the Purchase Order issued reflects the correct contract item pricing and that payment is processed accordingly. Only the items/services specified in the applicable State contract(s) may be purchased from the contract vendor(s) of record. Cooperative Purchasing participants assume full responsibility for all purchase transactions issued through State contracts, including Purchase Orders, delivery compliance, and payments; and

**WHEREAS,** the following vendor has been awarded a state contract for the purchase of *Radio Communication Equipment and Accessories*, for the period commencing adoption of this resolution to April 30, 2018, inclusive of any subsequent extension to the term of the state contract:

- # 83890, AAT Communications Systems Corp., 3030 Veterans Road West, Staten Island, New York 10309
- # 83902, Allcomm Technologies Inc., 5105 Highway 34, Farmingdale, New Jersey 07727
- # 83912, Amcom Software Inc., ACH-Electronic Payments, 10400 Yellow Circle Dr. Ste. 100, Eden Prairie, Minnesota 55343
- #83910, Battery Zone Inc., PO Box 6435, Bridgewater, New Jersey 08807
- # 83905, ESS Inc., 9 Basin Street/Ste. 9, South Kearny, New Jersey 07032 (inclusive of authorized distributors/dealers)
- # 83932, Harris Corporation, RF Division, 1600 University Ave. Rochester, New York 14610 (inclusive of authorized distributors/dealers)
- # 83927, Kenwood USA Corp., 2201 E. Dominguez St. PO Box 22745, Long Beach, California 90810 (inclusive of authorized distributors/dealers)
- # 83909, Motorola Solutions Inc., 5 Paragon Drive/ Ste. 200, Montvale, New Jersey 07645 (inclusive of authorized distributors/dealers)
- #83894, Mutualink Inc., 1269 South Broad St., Wallingford, Connecticut 06492-1737
- # 83899, New Jersey Business Systems Inc./Cranel Inc., 7C Marlen Dr., Robbinsville, New Jersey 08691
- # 83921, Nice systems, 301 Route 17 North, 10<sup>th</sup> Fl., Rutherford, New Jersey 07070 (inclusive of authorized distributors/dealers)
- # 83896, Office Business Systems Holding, Office Business Systems, 600 M. Ryerson Rd., Lincoln Park, New Jersey 07035
- # 83918, Pinnacle Wireless, FBO Unitek Global Services Inc., 18-01 Pollitt Dr., Fair Lawn, New Jersey 07410
- # 83931, Procomm Systems Inc., 823 Uniontown Road, Phillipsburg, New Jersey 08865-9456 (inclusive of authorized distributors/dealers)
- # 83926, Vertex Standard USA Inc., 10900 Walker Street, Cypress, California 90630 (inclusive of authorized distributors/dealers)

#### AUTHORIZED DISTRIBUTORS AND DEALERS

Contract#: 83909	Title: RADIO COMMUNICATION EQUIPMENT
Dealer/Distributor Name & Address:	ALLCOMM TECHNOLOGIES INC 5105 HIGHWAY 34 FARMINGDALE NJ 07727
Contact Person:	J P COOK
Contact Phone:	908-280-2100
Dealer/Distributor Name & Address:	ELECTRONIC SYSTEMS SOLUTIONS INC 15 WORTH STREET HACKENSACK NJ 07606
Contact Person:	NEIL F BENNETT
Contact Phone:	718-886-8253-X307
Dealer/Distributor Name & Address:	GLOBAL TELECOM INC PO BOX 805 MORRISTOWN NJ 07963- 0805
Contact Person:	KURT BRECHEISEN
Contact Phone:	973-285-9099
Dealer/Distributor Name & Address:	JAMES T POTTS T/A MID STATE MOBILE RADIO 1681 S OLDEN AVE TRENTON NJ 08610
Contact Person:	LIZ FOSTER
Contact Phone:	609-888-1234
Dealer/Distributor Name & Address:	M&W COMMUNICATIONS INC RD 5 BOX 576A FLEMINGTON NJ 08822
Contact Person:	UNKNOWN
Contact Phone:	000-000-0000
Dealer/Distributor Name & Address:	PIERCON SOLUTIONS LLC 63 BEAVER BROOK RD SUITE 201 BLDG 1 LINCOLN PARK NJ 07035
Contact Person:	BRANDY L BORGER
Contact Phone:	973-628-9330
Dealer/Distributor Name & Address:	PINNACLE WIRELESS INC DBA WARNER COMMUNICATIONS INC 80 COMMERCE WAY HACKENSACK NJ 07601
Contact Person:	MICHAEL HAYFORD
Contact Phone:	201-488-1099
Dealer/Distributor Name & Address:	QUALITY COMMUNICATIONS 1985 SWARTHMORE AVE SUITE 4 LAKEWOOD NJ 08701
Contact Person:	MATTHEW HABER
Contact Phone:	732-730-9000
Dealer/Distributor Name & Address:	REGIONAL COMMUNICATIONS E64 MIDLAND PARAMUS NJ 07653-0144
Contact Person:	ANTHONY SABINO JR
Contact Phone:	201-261-6600
Dealer/Distributor Name & Address:	ROYAL COMMUNICATIONS INC 244 EAST UNION TURNPIKE WHARTON NJ 07885
Company of the 02005	THE PARIO COMMUNICATION FOLUDATAT
Contract#: 83905	Title: RADIO COMMUNICATION EQUIPMENT
Dealer/Distributor Name & Address:	MICROWAVE NETWORKS INC 4000 GREENBRIAR DRIVE STE 100A STAFFORD TX 77477
Contact Person:	ALLANA MINERATH
Contact Phone:	281-263-6505
Dealer/Distributor Name & Address:	TELCO COMMUNICATIONS INC PO BOX 468 MT FREEDOM NJ 07970-0468

Contact Person:	DAVID A EHEHALT
Contact Phone:	973-895-5500
Contact Person:	JOHN DAVIRAU
Contact Phone:	973-328-4000
Dealer/Distributor Name & Address:	WIRELESS ELECTRONICS INC 153 COOPER RD WEST BERLIN NJ 08091
Contact Person:	STEVEN ECKELS
Contact Phone:	856-768-4310
Contract#: 83921	Title: RADIO COMMUNICATION EQUIPMENT
Dealer/Distributor Name & Address:	DELAWARE OFFICE EQUIPMENT CO T/A D O E TECHNOLOGIES 1200 PHILADELPHIA PIKE WILMINGTON DE 19809
Contact Person:	THOMAS J RUSSO
Contact Phone:	302-798-7500
Dealer/Distributor Name & Address:	MICRO STRATEGIES INC 104 BROADWAY DENVILLE NJ 07843- 1139
Contact Person:	ANTHONY BONGIOVANNI
Contact Phone:	973-625-7721
Contract#: 83926	Title: RADIO COMMUNICATION EQUIPMENT
Dealer/Distributor Name & Address:	COMMAND RADIO COMMUNICATIONS INC 319 KNICKERBOCKER AVE HILLSDALE NJ 07642
Contact Person:	MARIO KARCICH
Contact Phone:	201-666-0131
Dealer/Distributor Name & Address:	PMC ASSOCIATES INC 8 CROWN PLAZA/UNIT 106 HAZLET NJ 07730
Contact Person:	PHILLIP M CASCIANO
Contact Phone:	732-888-9300
Dealer/Distributor Name & Address:	TRIANGLE COMMUNICATIONS LLC 2362 WALDHEIM AVENUE SCOTCHS PLAINS NJ 07076
Contact Person:	BRENT J CHESHIRE
Contact Phone:	908-518-0911
Contract#: 83927	Title: RADIO COMMUNICATION EQUIPMENT
Dealer/Distributor Name & Address:	AR COMMUNICATIONS 91 MAIN STREET EATONTOWN NJ 07724
Contact Person:	ANGEL RODRIGUEZ
Contact Phone:	732-542-8695
Dealer/Distributor Name & Address:	ATLANTIC COMMUNICATIONS 664 RT 15 SOUTH LAKE HOPATCONG NJ 07849
Contact Person:	GARY DAVIEAU
Contact Phone:	973-663-3777
Dealer/Distributor Name & Address:	BIRCHS COMMUNICATIONS LLC 5720 MAIN STREET MAYS

Contact Person:	LASHELLE BIRCH
Contact Phone:	609-625-1915
Dealer/Distributor Name & Address:	COMMAND RADIO COMMUNICATIONS INC 319 KNICKERBOCKER AVE HILLSDALE NJ 07642
Contact Person:	MARIO KARCICH
Contact Phone:	201-666-0131
Dealer/Distributor Name & Address:	D M RADIO SERVICES CORP DBA COMMUNICATIONS SERVICE 45 PERRY STREET CHESTER NJ 07930
Contact Person:	SANDRA DRYSDALE
Contact Phone:	908-879-2525-X12
Dealer/Distributor Name & Address:	ELECTRONIC SYSTEMS SOLUTIONS INC 15 WORTH STREET HACKENSACK NJ 07606
Contact Person:	NEIL F BENNETT
Contact Phone:	718-886-8253-X307
Dealer/Distributor Name & Address:	GOOSETOWN ENTERPRISES INC DBA GOOSETOWN COMMUNICATIONS 58 NORTH HARRISON AVE CONGERS NY 10920
Contact Person:	DAVID GOTTIEB
Contact Phone:	845-268-7500
Dealer/Distributor Name & Address:	JAMES T POTTS T/A MID STATE MOBILE RADIO 1681 S OLDEN AVE TRENTON NJ 08610
Contact Person:	LIZ FOSTER
Contact Phone:	609-888-1234
Dealer/Distributor Name & Address:	JONACH ELECTRONICS 622 RT 10 WHIPPANY NJ 07981
Contact Person:	JAY JONACH
Contact Phone:	973-428-9440
Dealer/Distributor Name & Address:	LICOM COMMUNICATIONS 2450 DURHAM RD BRISTOL PA 19007
Contact Person:	RICHARD LUIZZI
Contact Phone:	215-945-0998
Dealer/Distributor Name & Address:	MOUNTAIN RADIO & ELECTRONICS LLC 934 ROUTE 619 NEWTOWN NJ 07860
Contact Person:	
Contact Phone:	000-000-0000
Dealer/Distributor Name & Address:	QUALITY COMMUNICATIONS 1985 SWARTHMORE AVE SUITE 4 LAKEWOOD NJ 08701
Contact Person:	MATTHEW HABER
Contact Phone:	732-730-9000
Dealer/Distributor Name & Address:	RADIO COMMUNICATIONS SERVICE INC 940 EDDYSTONE AVENUE EDDYSTONE PA 19022
Contact Person:	RICK ANDERSON
Contact Phone:	610-874-7100
Dealer/Distributor Name & Address:	REGIONAL COMMUNICATIONS E64 MIDLAND PARAMUS NJ 07653-0144
Contact Person:	ANTHONY SABINO JR
Contact Phone:	201-261-6600

Dealer/Distributor Name & Address:	SPECTRUM COMMUNICATION LLC 80 N DELL AVE-UNIT 7 KENVIL NJ 07847
Contact Person:	ED WINAT
Contact Phone:	973-252-4262
Dealer/Distributor Name & Address:	TACTICAL PUBLIC SAFETY LLC 1036 INDUSTRIAL DRIVE WEST BERLIN NJ 08091
Contact Person:	JAMES FOLEY
Contact Phone:	856-768-3336
Dealer/Distributor Name & Address:	TED KINGSTON INC 5 E WILLARD RD STRATHMERE NJ 08248
Contact Person:	
Contact Phone:	000-000-0000
Dealer/Distributor Name & Address:	WHITE DOTTE LLC 2345 ROUTE 206 SOUTHHAMPTON NJ 08088
Contact Person:	MICHAEL GREEN
Contact Phone:	609-267-6610
Contract#: 83931	Title: RADIO COMMUNICATION EQUIPMENT
Dealer/Distributor Name & Address:	MIDLAND RADIO CORPORATION 1120 CLAY ST N KANSAS CITY MO 64116
Contact Person:	ANTHONY LANE
Contact Phone:	816-241-8500-X223
Contract#: 83932	Title: RADIO COMMUNICATION EQUIPMENT
Dealer/Distributor Name & Address:	D M RADIO SERVICES CORP DBA COMMUNICATIONS SERVICE 45 PERRY STREET CHESTER NJ 07930
Contact Person:	SANDRA DRYSDALE
Contact Phone:	908-879-2525-X12
Dealer/Distributor Name & Address:	EASTERN COMMUNICATIONS 48-14 36TH ST LONG ISLAND NY 11101
Contact Person:	YIGAL TROPP
Contact Phone:	718-729-2044
Dealer/Distributor Name & Address:	R F DESIGN & INTEGRATION INC 4725 WINGATE ST PHILDELPHIA PA 19136
Contact Person:	ROBIN A ALBERT
Contact Phone:	215-331-5722
Dealer/Distributor Name & Address:	TACTICAL PUBLIC SAFETY LLC 1036 INDUSTRIAL DRIVE WEST BERLIN NJ 08091
Contact Person:	JAMES FOLEY
Contact Phone:	856-768-3336

**WHEREAS**, the Purchasing Director recommends the utilization of these state contract awards on the grounds that they provide Radio Communication Equipment and Accessories, according to specifications required by the City of Newark; and

**WHEREAS**, the total cost for the purchase of Radio Communication Equipment and Accessories, is expected not to exceed one million two hundred thousand dollars and no cents (\$1,200,000.00); and

**WHEREAS**, usage of this contract provides radio equipment, accessories and system upgrades as required by the Police Department; and

**WHEREAS**, this is an opened contract as defined by N.J.A.C. 5:30 - 11.2,the Chief Financial Officer will certify the availability of funds before orders are placed pursuant to N.J.A.C. 5:30 - 5.5(b), 5:30-5.5(c)(2) and 5:30-5.5(d)(2).

NOW, THEREFORE, BE IT RESOLVED BY THE MUNICIPAL COUNCIL OF THE CITY OF NEWARK, NEW JERSEY, THAT:

- 1. Pursuant to N.J.S.A. 40A:11-1 *et seq.*, and N.J.A.C. 5:34-7.29, the Purchasing Director is authorized to utilize contract # 83890, AAT Communications Systems Corp., # 83902, Allcomm Technologies Inc., # 83912, Amcom Software Inc., ACH-Electronic Payments, #83910, Battery Zone Inc., # 83905, ESS Inc., # 83932, Harris Corporation, RF Division # 83927, Kenwood USA Corp., # 83909, Motorola Solutions Inc., # 83894, Mutualink Inc., # 83899, New Jersey Business Systems Inc./Cranel Inc., # 83921, Nice Systems, # 83896, Office Business Systems Holding, Office Business Systems, #83918, Pinnacle Wireless FBO Unitek Global Services Inc., # 83931, Procomm Systems Inc., and # 83926, Vertex Standard USA Inc., to provide RADIO COMMUNICATION EQUIPMENT AND ACCESSORIES, for the period commencing from the adoption of this resolution to April 30, 2018, inclusive of any subsequent extensions to the term of this State contract.
- 2. There shall be no amendment of this resolution without the approval of the Municipal Council.
- 3. There shall be no advance payment on this state contract in accordance with N.J.S.A. 40A: 5-16. Funds for these expenditures are contingent upon appropriation; pursuant to N.J.A.C. 5:30-5.5 (b), 5:30-5.5(c)(2) and 5:30-5.5(d)(2).
- 4. This contract is awarded as an open-ended contract pursuant to N.J.A.C. 5:30-5.5(d) (2). Certification of the Availability of Funds shall be executed by purchase order; each time an order is placed and charged against this contract. This contract shall not exceed one million two hundred thousand dollars and no cents (\$1,200,000.00) inclusive of subsequent extensions to the term of contract by the State.
- 5. This contract complies with Local Pay- to- Play, N.J.S.A. 19:44A-20.5 as a state contract award and constitutes a fair and open procedure.
- 6. The Purchasing Director shall forthwith file a duly executed copy of the contract in the Office of the City Clerk.
- 7. If required by State Law, the City Clerk shall provide the appropriate notice of the award of this contract to the State Comptroller no later than 20 business days following such award, in accordance with N.J.S.A. 52:15C-10 and the Notice of the Office of the State Comptroller dated May 7, 2008.

#### STATEMENT OF INTENT:

This resolution authorizes usage of a state contract award to AAT Communications Systems Corp., Allcomm Technologies Inc., Amcom Software Inc., Battery Zone Inc., ESS Inc., Harris Corporation, RF Division, Kenwood USA Corp., Motorola Solutions Inc., Mutualink Inc., New Jersey Business Systems Inc./Cranel Inc., Nice systems, Office Business Systems Holding, Office Business Systems, Pinnacle Wireless FBO Unitek Global Services Inc., Procomm Systems Inc., and Vertex Standard USA Inc., to provide for the purchase of Radio Communication Equipment and Accessories, for the period commencing from the adoption of this resolution to April 30, 2018, inclusive of any subsequent extensions to the term, at a cost not to exceed one million two hundred thousand dollars and no cents (\$1,200,000.00).